

Detailed below is our non-exhaustive list of frequently used chartering and general shipping abbreviations and their definitions that you may come across from time to time.

FIOS (FREE IN, OUT, STOWED) :

It is most important to remember that the "Free" reference is viewed from the Ship Owners point of view - not the Shipper's. Some Shippers get caught out when they read the word "Free" as they incorrectly believe that it refers to them.

Freight rates quoted on a FIOS basis specifically exclude all aspects relating to cargo handling operations. The ship is only responsible for expenses arising as a result of the ship calling into the port, i.e. tugs, pilots and light dues etc. Another very important consideration when booking cargo on FIOS terms is that the ship does not bear any responsibility for the speed of loading or discharging.

Usually the rate agreed includes a fixed "free" period of time for loading/discharging operations, after which time a daily demurrage is incurred. Obviously this is of paramount importance where port congestion or stevedoring performance is uncertain. There are many overseas ports which fall into this category and particularly where vessel demurrage rates can vary significantly, depending on the size and type of ship nominated to undertake the particular project.

LINER TERMS - GENERAL STATEMENT :

Liner Terms is a very ambiguous statement and can be interpreted in a variety of ways in different ports of the world and by different Ship Owners/Agents. Personally we would prefer to clearly define the extent of responsibility when quoting on this basis.

LINER TERMS HOOK / HOOK :

Given that this is a notional point in chartering terms, this is best described as the Shipper/Receiver arranging for delivery/receival of cargo to/from directly under ships hook and the ship paying for the labour to stow the cargo in the vessels cargo holds, as well as on-board lashing & securing and provision of dunnage materials, and to discharge again over the ship's side. Shore based stevedoring aspects remain the responsibility of the shipper/receiver, however, there are some Owners that may incorporate these costs into their LTHH rate. Once again, ask Owners to clearly define this aspect.

Wharfage charges/dues/taxes can be a contentious issue but are usually considered to be for the Shippers/Receivers account and there may also be many other statutory levies on cargo or freight that may apply. Many Shippers/Receivers are unaware of these additional costs and do not include them into their costing and consequently may be left with an unexpected considerable expense at the completion of a project.

FULL LINER TERMS :

This is somewhat a vaguer term given different port practices. However, it generally implies that the freight amount provided includes both shore based and on-board stevedoring, lashing/unlashing, dunnage materials, securing/unsecuring and all costs of presenting to/receiving the cargo from the ship's side; with the shippers/receivers just bearing the cost of discharging from/reloading to the transport, along with the usual port charges/levies/taxes etc.

Frequently the terms are varied at different ends of the voyage i.e. FILO (Free In/Liner Out), LIFO (Liner In Free Out) or FIFO (Free In/Free Out) etc. **To be absolutely sure of all liabilities, it is always advisable to request that terms clearly and concisely indicate what is/isn't included in your particular contract - in layman's terms.**

I hope you will find this information both helpful and informative. If you require clarification on any aspect, or have any further questions, please don't hesitate to contact us at any time.

ABBREVIATION	MEANING
AA	Always Afloat
AAAA	Always Accessible Always Afloat
AAOSA	Always Afloat or Safe Aground. Condition for a vessel whilst in port
AARA	Amsterdam-Antwerp-Rotterdam Area
ABAFT	Toward the rear (stern) of the ship. Behind.
ABOARD	On or within the ship
ABOVE DECK	On the deck (not over it – see ALOFT)
ABSORPTION	Acceptance by the carrier of a portion of a joint rate or charge which is less than the amount which it would receive for the service in the absence of such joint rate or charge.
ABT	About
ACCEPTANCE OF GOODS	The process of receiving a consignment from a consignor, usually against the issue of a receipt. As from this moment and on this place the carrier's responsibility for the consignment begins.
ACKNOWLEDGEMENT OF RECEIPT	A notification relating to the receipt of e.g. goods, messages and documents. Active Inventory covers raw material, work in progress, finished products that will be used or sold within a given period without extra cost or loss. This term does not cover the so-called reserve inventory.

ACTUAL DEMAND	Customers' orders and often also the allocation of items, ingredients and/or raw materials to production or distribution.
ACTUAL VOYAGE NUMBER	A code for identification purposes of the voyage and vessel which actually transports the container/cargo.
ADCOM	Address Commission
ADDED VALUE	The value attributed to products, and services as the result of a particular process (e.g. production process, storage, transport).
ADDENDUM	Additional chartering terms at the end of a charter party
ADVANCE ARRANGEMENT	An agreement between the shipper and the carrier, concerning contacts between those parties prior to tendering the consignment
ADVANCED AMOUNT	Cash or cash equivalents expressed in a monetary amount given to a driver to cover expenses during a trip.
ADVANCED CHARGE	A charge paid by a carrier to an agent or to another carrier, which the delivering carrier then collects from the consignee. Such charges are usually for agents' forwarding fees and incidental expenses paid out of pocket for account of the shipment by an agent or other carrier (aircargo).
ADVANCED INTERLINE	An interline carrier that picks up cargo from the shipper and delivers it to another carrier for shipment to the consignee.
ADVICE NOTE	A written piece of information e.g. about the status of the goods.
AFSPS	Arrival First Sea Pilot Station (Norway)
AFFREIGHTMENT	The hiring of a ship in whole or part
AFT	At or towards the stern or rear of a ship
AGENCY FEE	Fee payable by a shipowner or ship operator to a port agent.
AGENTS	Intelligent software that can be used in an exchange or auction to monitor prices and conditions on behalf of buyer and supplier and in some cases to automatically execute trades.
AGGREGATE INVENTORY	The inventory for any group of items or products, involving multiple stock-keeping units. Synonym: Aggregate Stock.
AGROUND	Touching or fast to the bottom
AGW	All Going Well
AHL	Australian Hold Ladders
AIDS TO NAVIGATION	Artificial objects to supplement natural landmarks indicating safe and unsafe waters
AIM	See Automatic Identification Manufacturers.

ALLOCATION	The process of assigning activities, costs or facilities e.g. space to a certain organizational units.
ALLOTMENT	A share of the capacity of a means of transport assigned to a certain party, e.g. a carrier or an agent, for the purpose of the booking of cargo for a specific voyage.
ALOFT	Above the deck of the ship
AMIDSHIPS	In or toward the centre of the ship
ANCHORAGE	A place suitable for anchorage in relation to the wind, seas and bottom
ANTHAM	Antwerp-Hamburg Range
APPAREL	A vessel's outfit, such as rigging, anchor and life boats. The term used in distribution/transport of clothing for a single piece of clothing, a garment.
APPLICABLE SERVICE PROVIDER	An online outsourcer or hosting service for applications, letting Net market makers rent instead of buying applications and services such as auctions, exchanges and catalog aggregation. Many application vendors are moving to a hosting model, but ASPs are often application-agnostic, plugging a feature of one application into a marketplace when appropriate and using another feature from another vendor elsewhere.
APPROVED CONTINUOUS EXAMINATION PROGRAM (ACEP)	An agreement between the owners of the equipment and the responsible governmental body to allow continuous examination of the equipment (e.g. containers).
APRON	See Platform
APRYCLEE	A network of national information centres of information technologies.
APS	Arrival Pilot Station
ARAG	Amsterdam-Rotterdam--Antwerp-Gent Range
AREA OF REPAIR	Geographical area where a container is under repair
ARBITRATION	Method of settling disputes which is usually binding on parties. A clause usually in a charter party
AREA CODE	A code for the area where a container is situated
AREA OFF HIRE LEASE	Geographical area where a leased container becomes off hire
AREA OFF HIRE SUB-LEASE	Geographical area where a subleased container becomes off hire
AREA ON HIRE LEASE	Geographical area where a leased container becomes on hire

AREA ON HIRE SUB-LEASE	Geographical area where a subleased container becomes on hire
ARRIVAL NOTICE	A notice sent by a carrier to a nominated notify party advising of the arrival of a certain shipment
ARTICLES DANGEREUX DE ROUTE (ADR)	An European agreement concerning the international carriage of dangerous goods by road
A/S	Alongside
ASBA	American Shipbrokers Association
ASPW	Any Safe Port in the World
ASSEMBLY	The stage of production in which components are put together into an end product appropriate to the process concerned
ASSIGNMENT	The transfer of certain rights from one party to another
ASTERN	In the back of the ship, opposite of ahead
ATDNSHINC	Any Time Day/Night Sundays and Holidays Included
ATHWARTSHIPS	At right angles to the centreline of the ship
ATUTC	Actual Times Used to Count
AUCTIONS	Let multiple buyers bid competitively for products from individual suppliers. Suitable for hard-to-move goods such as used capital equipment (forklifts) and surplus or excess inventory. Prices only move up, but buyers can buy below list prices while sellers sell for more than a liquidator pays. Auctions are becoming a feature of many Net markets, but some use auctions as their primary market mechanism. Examples: AdAuction, TradeOut.com (used equipment)
AUDIT	A methodical examination and review of a situation or condition (as within a business enterprise) concluding with a detailed report of findings
AUTHENTICATION	Proof by means of a signature or otherwise that a certain document or certain data is of undisputed origin and genuine
AUTHORISATION	The commission to a certain person or body to act on behalf of another person or body. The person or body can be authorized e.g. to issue Bills of Lading or to collect freight
AUTO CONTAINER	Container equipped for the transportation of vehicles
AUTOMATIC IDENTIFICATION	A means of identifying an item e.g. a product, parcel or transport unit by a machine (device) entering the data automatically into a computer. The most widely used technology at present is bar code; others include radio frequency, magnetic stripes and optical character recognition

AUTOMATIC IDENTIFICATION MANUFACTURERS (AIM)	International organization of companies and/or associations involved or interested in automatic identification
AVERAGE	In marine insurance: A loss or damage to or in respect of goods or equipment. The numerical result obtained by dividing the sum of two or more quantities by the number of quantities
AVERAGE ADJUSTERS	In general average affairs average adjusters are entrusted with the task of apportioning the loss and expenditure over the parties interested in the maritime venture and to determine which expenses are to be regarded as average or general average
BACKBONE	A central high speed network that connects smaller, independent networks. the NSFnet is an example
BACK END SYSTEMS	Legacy enterprise systems that handle order processing, inventory, and receivables management for both buyers and suppliers. To deploy a digital trading platform, companies must often integrate new technologies with these older systems, which can include mainframe or ERP applications
BACK HAUL	The return movement of a means of transport which has provided a transport service in one direction
BACKLETTER	Where a seller/shipper issues a 'letter of indemnity' in favour of the carrier in exchange for a clean bill of lading. Back letters are drawn up in addition to a contract in order to lay down rights and/or obligations between both contracting parties, which, for some reason cannot be included in the original contract. This expression is sometimes used for letters of indemnity which are drawn up if the condition of the goods loaded gives rise to remarks and, nevertheless, the shipper insists upon receiving clean Bills of Lading. Letters of indemnity are only allowed in very exceptional circumstances
BACK ORDER	A customer's order or commitment that is unfilled due to insufficient stock
BACK SCHEDULING	A method of obtaining a production schedule by working backwards from the required due date, in order to predict the latest start date in consistent with meeting that due date
BACKLOG	The quantity of goods still to be delivered, received, produced, issued, etc., for which the planned or agreed date has expired. The total number of customer orders which have been received but not yet been shipped. Synonym: Open Order

BAF	Bunker Adjustment Factor. A Fuel Surcharge expressed as a percentage added or subtracted from the freight amount, reflecting the movement in the market place price for bunkers.
BALE CAP.	Cubic capacity of a vessels holds to carry packaged dry cargo such as bales/pallets
BALE SPACE	The balespace of a vessel is the capacity of cargo spaces under deck (including hatchways but excluding void spaces behind cargo battens and beams) expressed in cubic metres or cubic feet
BALLAST	Heavy weight, often sea water, necessary for the TRIM AND stability and safety of a vessel. In vessels usually water is carried as ballast in tanks, specially designed for that purpose
BALLAST BONUS	Compensation for relatively long ballast voyage
BANKING SYSTEM	For marine purposes the practice of always keeping more than one piece of cargo on the quay or in the vessel ready for loading or discharging in order to avoid delays and to obtain optimal use of the loading gear
BAR CODING	A method of encoding data for fast and accurate electronic readability. Bar codes are a series of alternating bars and spaces printed or stamped on products, labels, or other media, representing encoded information which can be read by electronic readers, used to facilitate timely and accurate input of data to a computer system. Bar codes represent letters and/or numbers and special characters like +, /, -, ., etc.
BAREBOAT CHTR.	Bareboat Charter - Owners lease a specific ship and control its technical management and commercial operations only. Charterers take over all responsibility for the operation of the vessel and expenses for the duration
BARGE	Flat bottomed inland cargo vessel for canals and rivers with or without own propulsion for the purpose of transporting goods. Synonym: Lighter
BARS	Special devices mounted on container doors to provide a watertight locking. Synonym: Door lock bars
BASE	Home depot of container or trailer
BASIC STOCK	Items of an inventory intended for issue against demand during the resupply lead-time
BATCH	A collection of products or data which is treated as one entity with respect to certain operations e.g. processing and production

BATCH LOT	A definite quantity of some product manufactured or produced under conditions that are presumed uniform and for production control purposes passing as a unit through the same series of operations
BATCH PRODUCTION	The production process whereby products/components are produced in batches and where each separate batch consists of a number of the same products/components
BATTERNS	Members protruding from the inside walls of a vessel's hold or a (thermal) container to keep away the cargo from the walls to provide an air passage. They may be integral with the walls, fastened to the walls or added during cargo handling
BAY	A vertical division of a vessel from stem to stern, used as a part of the indication of a stowage place for containers. The numbers run from stem to stern; odd numbers indicate a 20 foot position, even numbers indicate a 40 foot position
BAY PLAN	A stowage plan that shows the locations of all the containers on the vessel
BBB	Before Breaking Bulk. Refers to freight payments that must be received before discharge of a vessel commences
BC CODE	Safe working practice code for solid bulk cargo
BDI	Both Dates Inclusive
BEAM	The maximum breadth or the greatest width of a ship
BELOW	Beneath the deck
BENDING MOMENT	It is the result of vertical forces acting on a ship as a result of local differences between weight and buoyancy. The total of these forces should be zero, otherwise change of draft will occur. At sea the bending moment will change as a result of wave impact which then periodically changes the buoyancy distribution. Note: The maximum allowed bending moment of a vessel is restricted by the class bureau to certain limits which are different under port and sea conditions
BENDS	Both Ends (Load & Discharge Ports)
BERTH	A location in a port where a vessel can be moored, often indicated by a code or name
BI	Both Inclusive
BILATERAL TRANSPORT AGREEMENT	Agreement between two nations concerning their transport relation

BILL OF HEALTH	<p>The Bill of Health is the certificate issued by local medical authorities indicating the general health conditions in the port of departure or in the ports of call. The Bill of Health must have visa before departure by the Consul of the country of destination. When a vessel has free pratique, this means that the vessel has a clean Bill of Health certifying that there are no questions of contagious disease and that all quarantine regulations have been complied with, so that people may embark and disembark</p>
BILL OF LADING (B/L & Bs/L)	<p>A document which evidences a contract of carriage by sea. The document has the following functions:</p> <ul style="list-style-type: none"> * A receipt for goods, signed duly by a authorized person on behalf of the carriers. * A document of title to the goods described therein. * Evidence of the terms and conditions of carriage agreed upon between the two parties. <p>Currently there are 3 different models are used:</p> <p>(1) B/L R 302: A modern document for either Combined Transport or Port to Port shipments depending whether the relevant spaces for place of receipt and/or place of delivery are indicated on the face of the document. Synonyms: Combined Transport Bill of Lading or Multimodal Transport document</p> <p>(2) B/L R 300: A classic marine Bill of Lading in which the carrier is also responsible for the part of the transport actually performed by himself</p> <p>(3) Sea Waybill: A non-negotiable document, which can only be made out to a named consignee. No surrender of the document by the consignee is required</p> <p>See: also Service Bill</p>
BILL OF LADING CLAUSE	<p>A particular article, stipulation or single proviso in a Bill of Lading. A clause can be standard and can be preprinted on the B/L</p>
BILL OF MATERIAL	<p>A list of all parts, sub-assemblies and raw materials that constitute a particular assembly, showing the quantity of each required item</p>
BILL OF MATERIALS FUNCTION	<p>Ability to present predefined lists of items routinely required by buyers for a specific purpose. Can greatly reduce the planning process. In vertical markets, the challenge is developing a complete list of items that need to be purchased for specific products or projects. PartMiner (electronic components) uses this function to create a complete view of buyer activity, both purchases that go to contract suppliers and purchases made on its anonymous spot market. Enables a market to combine a channel enabler approach with an exchange</p>

BIMCO	The Baltic and International Maritime Council
BIMODAL TRAILER	A road semi-trailer with retractable running gear to allow mounting on a pair of rail bogies. Synonym: Road-Rail trailer A trailer which is able to carry different types of standardized unit loads, (e.g. a chassis which is appropriate for the carriage of one FEU or two TEU's)
BL ¹	Bale
BL ²	(Bill of Lading) A document signed by the carrier which acts as a Contract of Affreightment, a receipt and evidence of title to the cargo.
BM	Beam
BN	Booking Note
BOATMAN	Person who attends to the mooring and unmooring of vessels
BOB	Bunker on Board
BOFFER	Best Offer
BOLLARD	Post, fixed to a quay or a vessel, for securing mooring ropes
BOLSTER	See Container Bolster
BONA FIDE	In good faith; without dishonesty, fraud or deceit
BONDED	The storage of certain goods under charge of customs viz. customs seal until the import duties are paid or until the goods are taken out of the country. Bonded warehouse (place where goods can be placed under bond). Bonded store (place on a vessel where goods are placed behind seal until the time that the vessel leaves the port/country again). Bonded goods (dutiable goods upon which duties have not been paid, i.e. goods in transit or warehoused pending customs clearance)
BOOKING	The offering by a shipper of cargo for transport and the acceptance of the offering by the carrier or his agent
BOOKING REFERENCE NUMBER	The number assigned to a certain booking by the carrier or his agent
BOTTLENECK	A stage in a process that limits performance. Note: Generally this is interpreted as a facility, function, department etc. that impedes performance, for example a warehouse or distribution centre where goods arrive at a faster rate than they can be transported or stored, thus causing stock-piling at improper moments or in unwanted areas
BOTTOM FITTINGS	Special conical shaped devices inserted between a container and the permanent floor on the deck of a vessel in order to avoid shifting of the container during the voyage of this vessel

BOTTOM LIFT	Handling of containers with equipment attached to the four bottom corner fittings (castings)
BOW	The forward part of a ship
BOX PALLET	Pallet with at least three fixed, removable or collapsible vertical sides
BREAK BULK	To commence discharge
BREAKBULK CARGO	General cargo conventionally stowed as opposed to unitized, containerized and Roll On-Roll Off cargo. Synonym: Conventional Cargo
BROB	Bunkers Remaining on Board
BROKEN STOWAGE	The cargo space which is unavoidably lost when stowing cargo. The percentage of wasted space depends upon e.g. the kind of cargo, the packing and the used spaces
BROKER	Person who acts as an agent or intermediary in negotiating contracts
BROKERAGE	Percentage of freight payable to broker (by owners in c/p's) or applicable to sale or purchase
BRUSSELS TARIFF COMENCLATURE (BTN)	The old Customs Cooperation Council Nomenclature for the classification of goods. Now replaced by the Harmonized System
BSI SPECIFICATION	British Standards Institution Specification for freight containers
BSS	Basis
BSS 1/1	Basis 1 Port to 1 Port
BT	Berth Terms
BTN	See Brussels Tariff Nomenclature
BULKHEAD	A vertical partition separating compartments
BUNDLING	This is the assembly of pieces of cargo, secured into one manageable unit. This is relevant to items such as Structural Steel, Handrails, Stairways etc. Whilst this is a very flexible description, a rule of thumb is to present cargo at a size easily handled by a large (20 tonne) fork lift.
BUNKERS	Name given for vessels Fuel and Diesel Oil supplies (Originates from coal bunkers)
BUOY	An anchored float used for marking a position on the water or a hazard or a shoal and for mooring
B2B (BUSINESS-TO-BUSINESS)	Describes online transactions between one business, institution, or government agency and another. Differentiated from b2c (business-to-consumer) plays such as Amazon.com, eBay, and Yahoo

BUFFER STOCK	A quantity of goods or articles kept in store to safeguard against unforeseen shortages or demands
BULK BAGS	A large polythene liner that can be fitted to a 20'GP as an alternative to bulk containers
BULK CARGO	Unpacked homogeneous cargo poured loose in a certain space of a vessel or container e.g. oil and grain
BULK CARRIER	Single deck vessel designed to carry homogeneous unpacked dry cargoes such as grain, iron ore and coal
BULK CONTAINER	Shipping container designed for the carriage of free-flowing dry cargoes, which are loaded through hatchways in the roof of the container and discharged through hatchways at one end of the container
BULKHEAD	<p>A vertical partition separating compartments or upright partitions dividing compartments on board a vessel. The functions of bulkheads are:</p> <ul style="list-style-type: none"> * To increase the safety of a vessel by dividing it into watertight compartments * To separate the engine room from the cargo holds * To increase the transverse strength of a vessel * To reduce the risk of spreading fire to other compartments * A vertically mounted board to provide front wall protection against shifting cargo and commonly seen on platform trailers (road cargo) <p>Synonym: Header Board.</p>
BULL RINGS	Rings for lashing the cargo in containers
BUNDLING	This is the assembly of pieces of cargo, secured into one manageable unit. This is relevant to items such as Structural Steel, Handrails, Stairways etc. Whilst this is a very flexible description, a rule of thumb is to present cargo at a size easily handled by a large (20 tonne) fork lift
BUNKER	(Tank) spaces on board a vessel to store fuel
BUNKER ADJUSTMENT FACTOR (BAF)	Adjustment applied by shipping lines or liner conferences to offset the effect of fluctuations in the cost of bunkers
BUNKERS	Name given for vessels Fuel and Diesel Oil supplies (Originates from coal bunkers)
BUOY	An anchored float used for marking a position on the water or a hazard or a shoal and for mooring
BUREAU VERITAS	French classification society

BUSINESS LOGISTICS	Logistics within a business system. The coordinating function of material management and physical distribution, which executes the integral control of the goods flow
BUSINESS PROCESS RE-ENGINEERING (BPR)	The fundamental analysis and radical redesign of everything: business processes and management systems, job definitions, organizational structures and beliefs and behaviors to achieve dramatic performance improvements to meet contemporary requirements. Information technology (IT) is a key enabler in this process
BUYERS MARKET	A 'buyer's market' is considered to exist when goods can easily be secured and when the economic forces of business tend to cause goods to be priced at the purchaser's estimate of value. In other words, a state of trade favourable to the buyer, with relatively large supply and low prices
BWAD	Brackish Water Arrival Draft
CAD	Cash Against Documents
CAF	See Currency Adjustment Factor
CALL	The visit of a vessel to a port
CALL SIGN	A code published by the International Telecommunication Union in its annual List of Ships' Stations to be used for the information interchange between vessels, port authorities and other relevant participants in international tr
CALS TEST NETWORK	The CALS Test Network (CTN) is a confederation of hundreds of industry and government organizations that have agreed to evaluate and demonstrate the interchange and functional use of digital technical information using CALS standards. This is accomplished through a collaborative multi-service effort. Acronym: CTN
CAPACITY	The ability, in a given time, of a resource measured in quality and quantity. The quantity of goods which can be stored in or loaded into a warehouse, store and/or loaded into a means of transport at a particular time
CAPACITY CONTROL	Process of registering and steering of capacity
CARGO	Goods transported or to be transported, all goods carried on a ship covered by a B/L. Any goods, wares, merchandise, and articles of every kind whatsoever carried on a ship, other than mail, ship's stores, ship's spare parts, ship's equipment, stowage material, crew's effects and passengers' accompanied baggage (IMO). Any property carried on an aircraft, other than mail, stores and accompanied or mishandled baggage Also referred to as 'goods' (ICAO)

CARGO HANDLING	All procedures necessary to enable the physical handling of goods
CARFGO RESTRICTION CODE	A code indicating that the use of a certain container is restricted to particular cargo
CARGO TRACER	A document sent by the agent to all relevant parties, stating that certain cargo is either missing or overlanded
CARGO UNIT	A vehicle, container, pallet, flat, portable tank or any other entity or any part thereof which belongs to the ship but is not permanently attached to that ship
CARRIAGE	The process of transporting (conveying) cargo, from one point to another. Synonym: Transport
CARRIAGE AND INSURANCE PAID TO (NAMED PLACE OF DESTINATION)	Carriage and insurance paid to.... means that the seller has the same obligations as under CPT but with the addition that the seller has to procure cargo insurance against the buyer's risk of loss of or damage to the goods during the carriage. The seller contracts for insurance and pays the insurance premium. The buyer should note that under the CIP term the seller is only required to obtain insurance on minimum coverage. The CIP term requires the seller to clear the goods for export. This term may be used for any mode of transport including multimodal transport
CARRIAGE PAID TO (NAMED PLACE OF DESTINATION)	Carriage paid to.... means that the seller pays the freight for the carriage of the goods to the named destination. The risk of loss of or damage to the goods, as well as any additional costs due to events occurring after the time the goods have been delivered to the carrier, is transferred from the seller to the buyer when the goods have been delivered into the custody of the carrier
CARRIER 1	Any person who, in a contract of carriage, undertakes to perform or to procure the performance of ' carriage, by rail, road, sea, air, inland waterway or by a combination of such modes. If subsequent carriers are used for the carriage to the agreed destination, the risk passes when the goods have been delivered to the first carrier. The CPT term requires the seller to clear the goods for export. This term may be used for any mode of transport including multimodal transport
CARRIER 2	The party undertaking transport of goods from one point to another
CARRIER HAULAGE	The inland transport service which is performed by the sea-carrier under the terms and conditions of the tariff and of the relevant transport document

CARRIERS BILL OF LADING PORTS	Terminal, Pre-terminal port or Post-terminal Port as per tariff, indicated on the Bill of Lading and which is not the port physically called at by Carriers' ocean vessels. Note: Under normal circumstances in the B/L only ports should be mentioned which are actually called at
CARRIERS' LIEN	When the shipper ships goods 'collect', the carrier has a possessory claim on these goods, which means that the carrier can retain possession of the goods as security for the charges due
CARRYING TEMPERATURE	Required cargo temperature during transport and storage. See also Setting/Air Delivery Temperature
CARTAGE	See Haulage
CASH AGAINST DOCUMENTS (CAD)	Terms of payment: if the buyer of goods pays for the goods against transfer of the documents, entitling him to obtain delivery of the goods from the carrier
CASH ON DELIVERY (COD)	Terms of payment: if the carrier collects a payment from the consignee and remits the amount to the shipper
CATALOG AGGREGATION	Normalizing product data from multiple vendors so it can be easily compared. Virtual distributors and content aggregators often provide this service to buyers. Most valuable when products are complex and have many attributes. Prices are set, sometimes on contract
CATALOG AGGREGATORS	Make sense of buying options by aggregating catalogs from multiple vendors with relatively static prices. Act as a neutral intermediary but help buyers make sense of multiple vendors. Also normalize information coming from diverse sources to enable comparisons of similar products and services. Typically function as virtual distributors but don't take possession of goods themselves. Collect transaction fees on purchases but can generate additional revenue via credit checks, logistics, fulfillment, insurance, or other parts of the transaction process. Must satisfy suppliers' needs for differentiation while making comparisons possible for buyers. Examples: Chemdex, PlasticsNet, Sciquest (scientific equipment), Testmart (test equipment). Synonym: Virtual distributor
CBM	Cubic Metres
CBFT (or CFT)	Cubic Feet
CERTIFICATE	Certificate A document by which a fact is formally or officially attested and in which special requirements and conditions can be stated

CERTIFICATE OF ANALYSIS	A document, often required by an importer or governmental authorities, attesting to the quality or purity of commodities. The origin of the certification may be a chemist or any other authorized body such as an inspection firm retained by the exporter or importer. In some cases the document may be drawn up by the manufacturer certifying that the merchandise shipped has been tested in his facility and found conform to the specifications
CERTIFICATE OF CLASSIFICATION	A certificate, issued by the classification society and stating the class under which a vessel is registered
CERTIFICATE OF DELIVERY	A certificate indicating the condition of a vessel upon delivery for a charter including ballast, available bunkers and fresh water
CERTIFICATE OF FREE SALE	A certificate, required by some countries as evidence that the goods are normally sold on the open market and approved by the regulatory authorities in the country of origin
CERTIFICATE OF ORIGIN	A certificate, showing the country of original production of goods. Frequently used by customs in ascertaining duties under preferential tariff programs or in connection with regulating imports from specific sources
CERTIFICATE OF REDELIVERY	A certificate, indicating the condition of a vessel upon redelivery from a charter including ballast, available bunkers and fresh water
CFR (or C&F)	Cost and Freight
CFS	See Container Freight Station
CHAIN CONVEYOR	A conveyor consisting of two or more strands of chain running in parallel tracks with the loads carried directly on the chains
CHANNEL ENABLERS	Marketplaces friendly to existing distribution channels rather than trying to create a new channel. Maintain relationships for the traders rather than in the Net market itself. Examples: IMXchange.com (market for mortgage lenders and brokers), Channelpoint (market between insurance brokers and carriers)
CHARGE	An amount to be paid for carriage of goods based on the applicable rate of such carriage, or an amount to be paid for a special or incidental service in connection with the carriage of goods
CHARGE TYPE	A separate, identifiable element of charges to be used in the pricing/rating of common services rendered to customers
CHART	A map used by navigators
CHARTER CONTRACT	See Charter Party

CHARTER PARTY	A contract in which the ship owner agrees to place his vessel or a part of it at the disposal of a third party, the charterer, for the carriage of goods for which he receives a freight per ton cargo, or to let his vessel for a definite period or trip for which a hire is paid
CHARTERER	The legal person who has signed a charter party with the owner of a vessel or an aircraft and thus hires or leases a vessel or an aircraft or a part of the capacity thereof
CHASSIS	(1) A wheeled carriage onto which an ocean container is mounted for inland conveyance (2) The part of a motor vehicle that includes the engine, the frame, suspension system, wheels, steering mechanism etc., but not the body
CHOPT	Charterers Option
CHTRS	Charterers
CHURN	The relentless cycle of acquiring new customers and losing others that characterizes consumer e-commerce and reduces lifetime customer value because switching is so easy. (See switching costs, lifetime value of the customer)
CIF	"Cost, Insurance and Freight" means that the seller has the same obligations as under CFR but with the addition that he has to procure marine insurance against the buyer's risk of loss of or damage to the goods during the carriage. The seller contracts for insurance and pays the insurance premium. The buyer should note that under the CIF term the seller is only required to obtain insurance on minimum coverage. The CIF term requires the seller to clear the goods for export. This term can only be used for sea and inland waterway transport. When the ship's rail serves no practical purposes such as in the case of roll-on/ roll-off or container traffic, the CIP term is more appropriate to use
CIM	Computer Integrated Manufacturing, an ESPRIT project on the use of information technology in industrial environments
CIP	See Carriage and Insurance Paid To (...named place of destination)
CKD	Completely knocked down
COA	Contract of Affreightment - Owners agree to accept a cost per revenue tonne for cargo carried on a specific number of voyages.
CIP	Carriage and Insurance paid to...
CLAIM	A charge made against a carrier for loss, damage or delay

CLASSIFICATION	Arrangement according to a systematic division of a number of objects into groups, based on some likenesses or some common traits
CLASSIFICATION SOCIETY	An organization, whose main function is to carry out surveys of vessels, its purpose being to set and maintain standards of construction and upkeep for vessels, their engines and their safety equipment. A classification society also inspects and approves the construction of shipping containers
CLEAN BILL OF LADING	A Bill of Lading which does not contain any qualification about the apparent order and condition of the goods to be transported (it bears no stamped clauses on the front of the B/L). It bears no superimposed clauses expressly declaring a defective condition of the goods or packaging (resolution of the ICS 1951)
CLEAN ON BOARD	When goods are loaded on board and the document issued in respect to these goods is clean. Note: Through the usage of the UCP 500 rules the term has now become superfluous
CLEARANCE TERMINAL	Terminal where Customs facilities for the clearance of goods are available
CLEARED WITHOUT EXCEPTION (CWE)	Cleared by customs without inspection
CLIENT	A party with which a company has a commercial relationship concerning the transport of e.g. cargo or concerning certain services of the company concerned, either directly or through an agent. Synonym: Customer
CLIP ON UNIT (COU)	Detachable aggregate for a temperature controlled container (Conair)
CLOSED VENTILATED CONTAINER	A container of a closed type, similar to a general purpose container, but specially designed for carriage of cargo where ventilation, either natural or mechanical (forced), is necessary
CLP	See Container Load Plan
CNC	See Compagnons Nationales des Conteneurs
COACP	Contract of Affreightment Charter Party

COALITION	Coalitions are either buy-side or sell-side and are generally groups of buyers or sellers who agree to channel procurement through a single marketplace. They operate a marketplace without having a third party, neutral Net market as the hub. Many claim to be neutral--that anyone can join--but, by the nature of their partnership their first audience is either buyers or sellers. The advantage of coalitions, particularly buy-side coalitions, is they can do a lot of transactions, which creates marketplace liquidity. However, the problem with coalitions is they have several challenges to overcome--political challenges, both from regulators and relationships between powerful companies, as well as technology challenges of integrating legacy systems. Due to the complexity of these issues, none are operational yet. If they do in fact successfully overcome these obstacles and operationalize, we expect they will conduct a large number of transactions because they can force their suppliers to go through this marketplace to conduct the transactions
COB	Closing of Business
COBLDN	Closing of Business London
COC	Carrier Owned Container
COD	Cash On Delivery
COFFERDAM	An empty space on board of a vessel between two bulkheads or two decks separating oil tanks from each other and/or the engine room or other compartments
COGSA	Carriage of Goods by Sea Act
COLLAPSIBLE CONTAINER	Container which can be easily folded, disassembled and reassembled
CO-LOADING	The loading, on the way, of cargo from another shipper, having the same final destination as the cargo loaded earlier
CO-MAKERSHIP	The long-term relationship between e.g. a supplier or a carrier and a customer, on the basis of mutual confidence. Synonym: Co-shippership
COMBINATION CHARGE	An amount which is obtained by combining two or more charges
COMBINATION CHASSIS	A chassis which can carry either one forty foot or thirty foot container or a combination of shorter containers e.g. 2 x 20 foot
COMBINED TRANSPORT	Intermodal transport where the major part of the journey is by one mode such as rail, inland waterway or sea and any initial and/or final leg carried out by another mode such as road. Synonym: Multimodal Transport

COMBINED TRANSPORT BILL OF LADING	See: Bill of Lading R302
COMBINED TRANSPORT DOCUMENT (CTD)	Negotiable or non-negotiable document evidencing a contract for the performance and/or procurement of performance of combined transport of goods. Synonym: Multi modal transport document
COMBINED TRANSPORT OPERATOR (CTO)	A party who undertakes to carry goods with different modes of transport. Synonym: Multimodal Transport Operator
COMMERCIAL INVOICE	A document showing commercial values of the transaction between the buyer and seller
COMMODITY	Indication of the type of goods. Commodities are coded according to the harmonized system
COMMODITY BOX RATE	Commodity Box Rate A rate classified by commodity and quoted per containe
COMMODITY CODE	Code used in the Harmonized System for the classification of goods which are most commonly produced and traded
COMMON ACCESS REFERENCE	A key to relate all subsequent transfers of data to the same business case or file. Compagneurs Nationales des Conteneurs Abbreviation: CNC affiliate of the French National Railways for Container traffic
COMPONENT	A uniquely identifiable product that is considered indivisible for a particular planning or control purpose, and/or which cannot be decomposed without destroying it. Note: A component for one organizational group may be the final assembly of another group (e.g. electric motor)
COMPRADORE	A local advisor or agent employed by a foreign party or company who acts as an intermediary in transactions with local inhabitants
COMPUTER VIRUS	A program that can infect other programs by modifying them to include a possibly evolved copy of itself
CONAIR CONTAINER	Thermal container served by an external cooling system (e.g. a vessel's or Clip On Unit), which regulates the temperature of cargo. Note: Conair is a brand name
CONDITIONS	Anything called for as requirements before the performance or completion of something else. Contractual stipulations which are printed on a document or provided separately
CONES	Devices for facilitating the loading, positioning and lashing of containers. The cones insert into the bottom castings of the container. Synonym: Locating pin.

CONGESTION	Accumulation of vessels at a port to the extent that vessels arriving to load or discharge are obliged to wait for a vacant berth
CONNECTING ROAD HAULAGE	See Drayage
CONS	Consumption
CONSIGNEE (C/SNEE)	CONSIGNEE. Name of agent, company or person receiving consignment
CONSIGNMENT	A separate identifiable number of goods (available to be) transported from one consignor to one consignee via one or more than one modes of transport and specified in one single transport document. Synonym for the USA: Shipment
CONSIGNMENT INSTRUCTIONS	Instructions from either the seller/consignor or the buyer-consignee to a freight forwarder, carrier or his agent, or other provider of a service, enabling the movement of goods and associated activities. The following functions can be covered: <ul style="list-style-type: none"> * Movement and handling of goods (shipping, forwarding and stowage) * Customs formalities * Distribution of documents * Allocation of documents (freight and charges for the connected operations) * Special instructions (insurance, dangerous goods, goods release, additional documents required)
CONSIGNMENT NOTE	A document prepared by the shipper and comprising a transport contract. It contains details of the consignment to be carried to the port of loading and it is signed by the inland carrier as proof of receipt
CONSIGNMENT STOCK	The stock of goods with an external party (customer) which is still the property of the supplier. Payment for these goods is made to the supplier at the moment when they are sold (used) by this party
CONSIGNOR	See Shipper
CONSOLIDATE	To group and stuff several shipments together in one container
CONSOLIDATED CONTAINER	Container stuffed with several shipments (consignments) from different shippers for delivery to one or more consignees
CONSOLIDATION	Consolidation The grouping together of smaller consignments of goods into a large consignment for carriage as a larger unit in order to obtain a reduced rate
CONSOLIDATION POINT	Location where consolidation of consignments takes place
CONSOLIDATOR	A firm or company which consolidates cargo

CONSORTIUM	Consortium is a form of cooperation between two or more carriers or companies to operate in a particular trade i.e. WWPC
CONSULAR INVOICE	An invoice covering shipment of goods certified by a consular official of the destination country, and used normally by customs or officials concerned with foreign exchange availability to ascertain the correctness of commercial invoice values
CONTAINER	An item of equipment as defined by the International Organization for Standardization (ISO) for transport purposes. It must be of: <ul style="list-style-type: none"> * A permanent character and accordingly strong enough to be suitable for repeated use * Specially designed to facilitate the carriage of goods, by one or more modes of transport without intermediate reloading * Fitted with devices permitting its ready handling, particularly from one mode of transport to another * So designed as to be easy to fill and empty * Having an internal volume of 1 m³ or more The term container includes neither vehicles nor conventional packing. Synonym: Freight Container
CONTAINER BOLSTER	A container floor without sides or end walls which does not have the ISO corner fittings and is generally used for Ro/Ro operations. Synonym: Bolster. Note: A bolster cannot be handled either full or empty by a container spreader without special gear
CONTAINER CHASSIS	A vehicle specially built for the purpose of transporting a container so that, when container and chassis are assembled, the produced unit serves as a road trailer
CONTAINER CHECK DIGIT	The 7th digit of the serial number of a container used to check whether prefix and serial number are correct
CONTAINER DEPOT	Storage area for empty containers
CONTAINER FREIGHT STATION (CFS)	A facility at which (export) LCL cargo is received from merchants for loading (stuffing) into containers or at which (import) LCL cargo is unloaded (stripped) from containers and delivered to merchants
CONTAINER LEASE	The contract by which the owner of containers (lessor) gives the use of containers to a lessee for a specified period of time and for fixed payments
CONTAINER LOAD PLAN	A list of items loaded in a specific container and where appropriate their sequence of loading
CONTAINER LOGISTICS	The controlling and positioning of containers and other equipment

CONTAINER MANIFEST	The document specifying the contents of particular freight containers or other transport units, prepared by the party responsible for their loading into the container or unit. Synonym: Unit packing list, Container Load Plan
CONTAINER MOVES	The number of actions performed by one container crane during a certain period
CONTAINER NUMBER	Container Number Identification number of a container consisting of prefix and serial number and check digit. (e.g. KNLU 123456-7, see also container serial number and container prefix.)
CONTAINER OWNER	A party who has a container at his disposal and who is entitled to lease or sell the container
CONTAINER PLATFORM	A container floor without sides or end walls which can be loaded by spreader directly and is generally used for Lo-Lo operations
CONTAINER POOL	A certain stock of containers which is jointly used by several container carriers and/or leasing companies
CONTAINER PREFIX	Container Prefix A four letter code that forms the first part of a container identification number indicating the owner of a container. Synonym: Owner's Container Code
CONTAINER SAFETY CONVENTION (CSC)	International convention for safe containers
CONTAINER SERIAL NUMBER	A seven digit serial number (6 plus 1 Check Digit) that forms the second part of a container identification number
CONTAINER SERVICE CHARGES	Charges to be paid by cargo interests as per tariff
CONTAINER SIZE CODE	An indication of 2 digits of the nominal length and nominal height. See also Size/Type ISO6346
CONTAINER SIZE TYPE	Description of the size and type of a freight container or similar unit load device as specified in ISO6346
CONTAINER STACK	Two or more containers, one placed above the other forming a vertical column. See also stack
CONTAINER SUB-LEASE	Contract by which a carrier gives the use of containers to another carrier for a specified period of time and for fixed payments
CONTAINER TERMINAL	Place where loaded and/or empty containers are loaded or discharged into or from a means of transport
CONTAINER TYPE CODE	Two digits, the first of which indicates the category and the second of which indicates certain physical characteristics or other attributes. See also container Size/Type ISO6346

CONTAINER YARD (CY)	A facility at which FCL traffic and empty containers are received from or delivered to the Merchant by or on behalf of the Carrier. Note: Often this yard is used to receive goods on behalf of the merchant and pack these in containers for FCL traffic. Synonym: Marshalling Yard
CONTAINERISED	Indication that goods have been stowed in a container
CONTRABAND	Goods forbidden by national law to be imported or exported
CONTRACT	An agreement enforceable by law between two or more parties stipulating their rights and obligations which are required by one or both parties to acts or forbearance by the other or both
CONTRACT LOGISTICS	The contracting out of all the warehousing, transport and distribution activities or a part thereof by manufacturing companies
CONTRACT OF AFFREIGHTMENT	An agreement whereby the ship owner agrees to carry goods by water, or furnishes a vessel for the purpose of carrying goods by water, in return for a sum of money called freight. There are two forms: the charter party and the contract contained in the Bill of Lading
CONTRACTOR INTEGRATED TECHNICAL INFORMATION SERVICE	A technical information service based on the integration of databases (contractor, subcontractor and government) contractually established and managed by the defense contractor to receive, maintain, and provide access to technical and support information on a defense system
CONTRACTUAL PORT OF LOADING	A port at which an ocean vessel does not call, but which is equalized with the actual port of call and upon which inland haulage services and inland tariffs are based. Synonym: Commercial POL/POD. Note: Generally speaking it is seen as the port to be mentioned on the B/L from which cargo is accepted (e.g delivered by the consignee for sea transport)
CONTROL	The registration and check on data and activities as well as determining supervising procedures and changes related to procedures
CONVENTIONAL CARGO	Conventional Cargo See Break Bulk Cargo
CONVERTER DOLLY	Auxiliary undercarriage assembly consisting of a chassis, fifth wheel and towbar used to convert a semitrailer or a container chassis to a full trailer
CONVEYANCE	Transport of goods from one place to another
CONVEYOR	A mechanical device in the form of a continuous belt for transporting cargo
CORE COMPETENCE	The combination of individual skills and use of technologies that underlay the various products and or services of a business

CORNER FITTINGS	Fittings located at the corners of containers providing means of supporting, stacking, handling and securing the container. Synonym: corner casting
CORNER POST	Vertical structural member at either side of an 'end frame' of a container joining a top and a bottom corner fitting (and thereby forming a 'corner structure')
CORRECTION MESSAGE	A substitution for what has been wrong in a prior data interchange between computers in accordance with interchange agreements
COP	Custom Of Port
CO-SHIPPERSHIP	See Co-makership
COST AND FREIGHT	Cost and Freight (...named port of destination) means that the seller must pay the costs and freight necessary to bring the goods to the named port of destination but the risk of loss of or damage to the goods, as well as any additional costs due to events occurring after the time the goods have been delivered on board the vessel, is transferred from the seller to the buyer when the goods pass the ship's rail in the port of shipment. The CFR term requires the seller to clear the goods for export. This term can only be used for sea and inland waterway transport. When the ship's rail serves no practical purpose, such as in the case of roll-on/roll-off or container traffic, the CPT term is more appropriate to use
COT	The customer arranges his own transport of the container to and from the terminal or depot but agrees to reconstitute the container back to the terminal or depot
COU	See Clip On Unit
COUNCIL OF EUROPEAN AND JAPANESE NATIONAL SHIPOWNER'S ASSOCIATIONS (CENSA)	The main objectives of this organization are to promote and protect sound shipping policies in all sectors of shipping, to coordinate and present the views of its members and to exchange views with other shipowner groups
COUNTRY OF DEPARTURE	Country of Departure Country from which a certain means of transport is scheduled to depart or has departed
COUNTRY OF DESPATCH	Country from which the goods are shipped
COUNTRY OF ORIGIN	Country in which the goods have been produced or manufactured, according to criteria laid down for the purpose of application of the customs tariff, of quantitative restrictions, or of any other measure related to trade
COUNTRY OF PROVENANCE	The country from which goods or cargo are sent to the importing country

CP (or C/P)	Charter Party
CPD	Charterers Pay Dues
CPT	Carriage Paid To
CQD	Customary Quick Despatch
CR	Current Rate
CRANE	A machine designed for moving and lifting weight by means of a movable projecting arm or a horizontal beam which is able to travel over a certain distance
CREW MEMBER	Any person actually employed for duties on board during a voyage in the working or service of a ship and included in the crew list (IMO)
CRITICAL MASS	When enough buyers and sellers participate in a Net market so goods or services change hands efficiently. Also, the time when a market gains momentum, achieves liquidity, and becomes a more efficient way to buy or sell than the traditional physical market or channel. (See network effect, liquidity)
CRITICAL PATH METHOD	A network planning technique used for planning and controlling the activities in a project. By showing each of these activities and their associated times, the 'critical path' can be determined. The critical path is the series of successive activities which takes up most time and is therefore decisive for the total lead time of the project
CRN	Crane
CROB	Cargo Remaining on Board
CROSS TRADES	Term used in shipping for the services of a vessel between nations other than the nation in which the vessel is registered (UNCTAD)
CRT	Cargo Retention Clauses, introduced by charterers based on shortage of delivered cargo because of increased oil prices
CST	Centistoke
CRUISE SHIP	A ship on an international voyage carrying passengers participating in a group programme and accommodated on board, for the purpose of making scheduled temporary tourist visits at one or more different ports, and which during the voyage does not normally: (a) embark or disembark any other passengers; (b) load or discharge any cargo
CSC	See Container Safety Convention
CST	Centistoke
CTD	See Combined Transport Document
CTO	See Combined Transport Operator
CTR	Container Fitted

CURRENCY	A medium of exchange of value, defined by reference to the geographical location of the authorities responsible for it ISO4217. In general, the monetary unit, involved in a transaction and represented by a name or a symbol
CURRENCY ADJUSTMENT FACTOR (CAF)	Adjustment applied by shipping lines or liner conferences on freight rates to offset losses or gains for carriers resulting from fluctuations in exchange rates of tariff currencies
CUSTOMER	See Client
CUSTOMER PICK UP	Cargo picked up by a customer at a warehouse
CUSTOMER SERVICE	The way in which during a commercial relationship the wishes and demands of the (prospective) client are catered for. Supporting activities at the customer interface adding value to a product (CEN273).
CUSTOMER SERVICE LEVEL	A performance measure of customer service. Note: generally this is seen as the degree with which customer orders can be executed, in accordance with the terms which are generally accepted in the market
CUSTOMS	The department of the Civil Service that deals with the levying of duties and taxes on imported goods from foreign countries and the control over the export and import of goods e.g. allowed quota, prohibited goods
CUSTOMS BROKER	An authorized agent specialized in customs clearance procedures on account of importers/exporters. Customs Clearance Agent
CUSTOMS INVOICE	Document required by the customs in an importing country in which an exporter states the invoice or other price (e.g. selling price, price of identical goods), and specifies costs for freight, insurance and packing etc., terms of delivery and payment, for the purpose of determining the customs value in the importing country of goods consigned to that country
CUSTOMS VALUE	The worth of an item or group of items expressed in a monetary amount, within a consignment declared to Customs for duty and statistical reasons
CWE	See Cleared Without Examination
CY	See Container Yard
CYC	Container Yard Charges - Charges at destination
CYBERNETICS	The study of control processes in mechanical, biological, electrical and information systems
CYCLE STOCK	That portion of stock available or planned to be available in a give period for normal demand, excluding excess stock and safety stock. Form on which physical damage is recorded (e.g.containers)

DA	Disbursement Account
DAF	Deliver At Frontier
DAMAGED CARGO REPORT	Written statement concerning established damages to cargo and/or equipment
DAMFORDET	Damages for Detention. Penalty if cargo is not ready when ship arrives for working (1st day of Laycan). This is not detention which is charged for ships time on delay. If the cargo is ready there is no DAMFORDET.
DANGEROUS GOODS (DG's)	Goods are to be considered dangerous if the transport of such goods might cause harm, risk, peril, or other evil to people, environment, equipment or any property whatsoever
DANGEROUS GOODS DECLARATION	Document issued by a consignor in accordance with applicable conventions or regulations, describing hazardous goods or materials for transport purposes, and stating that the latter have been packed and labelled in accordance with the provisions of the relevant conventions or regulations
DANGEROUS GOODS PACKING CERTIFICATE	A document as part of the dangerous goods declaration in which the responsible party declares that the cargo has been stowed in accordance with the rules in a clean container in compliance with the IMDG regulations and properly secured
DAPS	Days all Purposes (Total days for loading & discharging)
DATA PLATE	A metal identification plate affixed to a container which displays among others the gross and tare weights and external dimensions
DDU	Delivered Duty unpaid.
DDP (DELIVERED DUTY PAID)	The seller fulfils his obligation to deliver when the goods have been made available at the named place in the country of importation. The seller has to bear the risks and costs, including duties, taxes and other charges of delivering the goods thereto, cleared for importation. If the parties wish to exclude from the seller's obligations some of the costs payable upon importation of the goods (such as value added tax (VAT)), this should be made clear by adding words to this effect: "Delivered duty paid, VAT unpaid (...named place of destination)". This term may be used irrespective of the mode of transport
DDU	See Delivered Duty Unpaid (...named place of destination)
DEADLOAD	The difference between the actual and calculated ship's draft
DEADWIEGHT (DWT)	The total weight of cargo, cargo equipment, bunkers, provisions, water, stores and spare parts which a vessel can lift when loaded to her maximum draught as applicable under the circumstances. The deadweight is expressed in tons i.e. the difference between lightship and loaded displacement

DECISION SUPPORT SYSTEM (DSS)	An interactive computer-based system which generates a number of alternatives to solve an unstructured problem. These alternatives are being interpreted by the manager (decision-maker), whereafter he decides which alternative is to be used to solve the problem
DECK	A permanent covering over a compartment, hull or any part thereof
DECLARATION OF ORIGIN	Appropriate statement as to the origin of the goods, made in connection with their exportation by the manufacturer, producer, supplier, exporter or other competent person on the commercial invoice or any document relating to goods
DECLARED VALUE FOR CARRIAGE	The value of the goods declared to the carrier by the shipper for the purpose of determining charges or of establishing the limit of the carrier's liability for loss, damage or delay. It is also the basis for possible applicable valuation charges
DECOUPLING INVENTORY	A stock retained to make the independent control of two successive operations possible
DECOUPLING POINT	The point in the supply chain which provides a buffer between differing input and output rates
DEEP TANK	Tank fitted and equipped for the carriage of vegetable oil (e.g. palm oil and coconut oil) and other liquids in bulk. By means of oil-tight bulkheads and/or decks it is possible to carry different kinds of liquid in adjacent tanks. Deep tanks may be equipped with heating facilities in order to carry and discharge oil at the required temperature (shipping)
DEFAULT CHARGE	A (standard) charge applicable for a trade, stretch or location. In the absence of specifics (not otherwise specified/enumerated) a general amount has been set
DEGROUPAGE	Splitting up shipments into small consignments
DELIVERING CARRIER	The carrier who delivers the consignment to the consignee or his agent (aircargo)
DELIVERY	The process of delivering the consignment to the consignee at the agreed place
DELIVERY INSTRUCTION	Document issued by a buyer giving instructions regarding the details of the delivery of goods ordered
DELIVERY NOTE	A document recording the delivery of products to a consignee (customer)
DELIVERY ORDER	A document issued by or on behalf of the carrier authorizing the release of import cargo identified thereon and manifested under a single Bill of Lading (shipping)
DELIVERY PARTY	The party to which goods are to be delivered

DELIVERY RELIABILITY	The proportion of total delivery occasions in which the time, place, quality and quantity of products delivered accords with the order
DELIVERY SCHEDULE	The required and/or agreed time of delivery of goods or services, purchased for a future period
DELIVERY TIME	The time between order and delivery
DEM	Demurrage (Quay Rent). Money paid by the shipper for the occupying port space beyond a specified "Free Time" period.
DEMAND	The quantity of goods required by the market to be delivered in a particular period or at a specific date
DEMISE CHARTER	A contract whereby the ship owner leases his vessel to the charterer for a period of time during which the whole use and management of the vessel passes to the charterer, which involves that the charterer is to pay all expenses for the operation and maintenance of the vessel. Officers and crew will become servants of the charterer. A demise charter whereby the charterer has the right to place his own master and crew on board of the vessel is also called 'bareboat charter'
DENSITY OF COMMODITY	The mass of a commodity to its volume
DEPENDENT DEMAND	A demand directly related to or derived from the demand for other items or end products. Dependent demands are therefore calculated, and need not and should not be forecast
DEPOT	The place designated by the carrier where empty containers are kept in stock and received from or delivered to the container operators or merchants
DEQ	Delivered Ex Quay
DERRICK	Lifting equipment on board a conventional vessel for loading and discharging cargo, consisting of a post attached to the deck and an inclined spar
DES	Delivered Ex Ship
DESP	Despatch. Time saved, reward for quick turnaround- in dry cargo only
DESPATCH ADVICE	Information send by shippers to the recipient of goods informing that specified goods are sent or ready to be sent advising the detailed contents of the consignment. Synonym: Despatch note
DESPATCH DAYS	The days gained if the free time included in the rate and allowed for the use of certain equipment is not fully used
DESTINATION	Place for which goods or a vehicle is bound. The ultimate stopping place according to the contract of carriage

DET	Detention (See DAMFORDET)
DETENTION	Keeping equipment beyond the time allowed. See demurrage
DETENTION CHARGE	Charges levied on usage of equipment exceeding free time period as stipulated in the pertinent inland rules and conditions
DETERIORATION	The downgrading of a product due to long storage, damage to packing or other external influences
DET NORSKE VERITAS	Norwegian classification society
DEV	Deviation. Vessel departure from specified voyage course
DEVANNING	See: Stripping, Unpacking
DFRT	Deadfreight. Space booked by shipper or charterer on a vessel but not used
DHDATSBE	Despatch Half Demurrage on All Time Saved Both Ends
DHDWTSBE	Despatch Half Demurrage on Working Time Saved Both Ends
DIMENSIONS	Measurements in length, width and height, regarding cargo
DIRECT DELIVERY	The conveyance of goods directly from the vendor to the buyer. Frequently used if a third party acts as intermediary agent between vendor and buyer. Direct discharge from vessel onto railroad car, road vehicle or barge with the purpose of immediate transport from the port area (usually occurs when ports lack adequate storage space or when ports are not equipped to handle a specific cargo)
DIRECT INTERCHANGE	Transfer of leased equipment from one lessee to another (container)
DIRECT ROUTE	The shortest operated route between two points
DISBURSEMENT	Sums paid out by a ship's agent at a port and recovered from the carrier
DISCHARGE (DISCH)	The unloading of a vehicle, a vessel or an aircraft. The landing of cargo
DISCREPANCY	Difference between the particulars given and the particulars found
DISCRETE CODE	A bar code in which the spaces between characters (intercharacter gaps) are not part of the code as each character begins and ends with a bar. The spaces can therefore vary in width, specified tolerances
DISINTERMEDIATION	When a Net market bypasses a traditional channel, more directly linking buyers with suppliers
DISPATCH	See Despatch

DISPLACEMENT	The weight of the quantity of water displaced by the vessel. The displacement of the vessel on her light draft represents the weight of the vessel ready for use including stores etc
DISPOSABLE PALLET	Pallet intended to be discarded after a single cycle of use. Synonym: One-way pallet, Expendable pallet
DISPOSAL CHAIN	A sequence of events in a goods-flow which gets rid of a specific good. This may include removal, recycling, waste dumping etc
DISPOSAL OF GOODS	The act of getting rid of goods
DISPOSITIONING	All activities relating to the inland movement of empty and or full containers
DISTRIBUTION	The set of activities which ensure the availability of goods in the desired quality, quantity, place and time for the customer. See also: physical distribution
DISTRIBUTION CENTRE	A warehouse for the receipt, the storage and the dispersal of goods among customers. Synonym: Branch Warehouse
DISTRIBUTION CHANNEL	The route by which a company distributes goods
DISTRIBUTION REQUIREMENTS PLANNING (DRP-I)	The function of determining the need to replenish stock at branch warehouses.
DISTRIBUTION RESOURCE PLANNING (DRP II)	The set of concepts, procedures and techniques, being an extension of DRP-I, for the effective planning and control of the physical distribution
DIVIDER	A vertically mounted partition in a compartment on board. Synonym: Partition
DK	Deck
DLOSP	Dropping Last Outwards Sea Pilot (Norway)
DO	Diesel Oil
DOCK RECEIPT	Document issued by a shipping line acknowledging that goods are received for shipment
DOCUMENT	Anything printed, written, relied upon to record or prove something
DOCUMENT HOLDER	Usually fastened to the door on the front of a container. May contain e.g. a certificate of approval of the container
DOCUMENT OF TITLE	A term to mean that possession of the specified document entitles the holder to control of the goods listed in that document
DOCUMENTARY CREDIT	The basis of international trade by means of which payment is made against surrender of the specified documents

DOLSP	Dropping Off Last Sea Pilot (Norway)
DOOR LOCK BARS	See Bars
DOP	Dropping Outward Pilot
DOT	Department of Transport
DOUBLE BANKING	Two vessels moored alongside each other on a certain berth
DOUBLE-DECK PALLET	Flat pallet with a top and bottom deck
DOWN-TIME	The period of time when a machine is not available for production due to a functional failure or maintenance
DNRCAOSLONL	Discountless and Non-Returnable Cargo and/or Ship Lost or Not Lost
DRAUGHT (or DRAFT)	Depth to which a ship is immersed in water. The depth varies according to the design of the ship and will be greater or lesser depending not only on the weight of the ship and everything on board, but also on the density of the water in which the ship is lying
DRAWBACK	Repayment of any part of customs or excise duties previously collected on imported goods, when those goods are exported again
DRAYAGE	The hauling of a load by a cart with detachable sides (dray). Road transportation between the nearest railway terminal and the stuffing place. Synonym: Connecting Road Haulage
DRILLING RIG	A structure, which drills wells in the bottom in order to search for oil
DROP OFF CHARGE	Charge made by container owner and/or terminal operators for delivery of a leased, or pool container into depot stock. The dropoff charge may be a combination of actual handling and storage charges with surcharges
DRY BULK CONTAINER	Container consisting of a cargo-carrying structure, firmly secured within a framework, for the carriage of dry solids in bulk without packaging. Containers of this type have type codes 80 and 81
DRY CARGO CONTAINER	Shipping container which is designed for the carriage of goods other than liquids
DRIVE	Dedicated Road Infrastructure for Vehicle Safety in Europe, a major initiative begun in 1988 to apply information technology to the improvement of road safety and the reduction of environmental pollution by road traffic
DRK	Derrick
DSS	See Decision Support System

DUNNAGE	Materials of various types, often timber or matting, placed among the cargo for separation, and hence protection from damage, for ventilation and, in the case of certain cargoes, to provide space in which the tynes of a fork lift truck may be inserted.
DUTY FREE ZONE	An area where goods or cargo can be stored without paying import customs duties awaiting further transport or manufacturing
DWT or DWAT	See Deadweight
EBB	A receding current
EC	East Coast
ECONOMETRIC MODELS	A system of simultaneous equations for forecasting, based on mutual dependency among the variables used
ECONOMIC SPEED	That speed of a means of transport which produces the best possible financial result for the owner. Such speed should not be in excess of the maximum or minimum output allowed for the engine(s)
ECONOMY OF SCALE	A phenomenon which encourages the production of larger volumes of a commodity to reduce its unit cost by distributing fixed costs over a greater quantity
ECSI	Export Cargo Shipping Instruction/Preadvice. Instructions from shipper with details of all parties involved and description of goods
EDI	See Electronic Data Interchange
EDI FOR ADMINISTRATION, COMMERCE AND TRANSPORT	United Nations rules for Electronic Data Interchange for Administration, Commerce and Transport. They comprise a set of internationally agreed upon standards, directories and guidelines for the electronic interchange of structured data related to trade in goods and services between independent computerized information systems
EDIFACT	Electronic Data Interchange For Administration, Commerce and Transport. The ISO application level syntax rules for the structuring of user data and of the associated service data in the interchange of messages in an open environment
EDP	See Electronic Data Processing
EDR	Equipment Damage Report. Written statement concerning damage to equipment, based on a physical inspection
EFTA (EUROPEAN FREE TRADE ASSOCIATION)	Comprising Iceland, Norway and Switzerland
EHA	Equipment Handover Agreement, Interchange (Fr). An agreement acknowledging the condition of the carrier's equipment when handed over and returned, which includes the terms of contract under which the equipment was taken over

EIR	See Equipment Interchange Receipt
EIU	Even If Used
ELECTRONIC COMMERCE	The end-to-end digital exchange of all information needed to conduct business. Examples include EDI transactions, electronic mail, archives, audit trails, and all forms of records, including graphical images
ELECTRONIC DATA INTERCHANGE (EDI)	The transfer of structured data, by agreed standards from applications on the computer of one party to the applications on the computer of another party by electronic means
ELECTRONIC DATA PROCESSING (EDP)	The computerized handling of information (e.g. business data)
ELVENT	Electric Ventilation
ELEVATOR	Equipment used to discharge some bulk cargoes such as grain which is removed from the hold by a continuous line of buckets or by suction and carried on a conveyor belt to store
EMBARGO	A government order prohibiting the entry or departure of commercial vessels or goods at its ports. The refusal by a carrier, for a limited period, to accept for transport over any route or segment thereof, and to or from any area or point, of a connecting carrier, any commodity, type of class of cargo duly tendered
EMERGENCY MEDICAL SERVICE (EMS)	Medical procedures in case of emergencies on board of vessels
ENDORSEMENT	The transfer of the right to obtain delivery of the goods of the carrier by means of the consignee's signature on the reverse side of a bill of lading. If the name of the new consignee (transferee) is not stated, the endorsement is an open one which means that every holder of the document is entitled to obtain delivery of the goods
ENQUIRY	Document issued by a party interested in the purchase of goods specified therein and indicating particular, desirable conditions regarding delivery terms, etc., addressed to a prospective supplier with a view to obtaining an offer
ENTERPRISE	An organization created to provide products and/or services to customers
EQUIPMENT	Material resources necessary to facilitate the transport and handling of cargo. Transport equipment does under the given circumstances not have the ability to move by its own propulsion (e.g. sea container, trailer, unit load device, pallet)
EQUIPMENT INTERCHANGE RECEIPT	Equipment Interchange Receipt. Physical inspection and transfer receipt

ERP	Enterprise Resource Planning. Complex applications used by large enterprises to manage inventory and integrate business processes across multiple divisions and organizational boundaries, frequently the application backbone in many large enterprises
EDD	Estimated Delivery Date. The date and time a package or shipment is expected to be delivered to a given destination
ETA	Estimated Time of Arrival. The expected date and time of arrival in a certain port
ETC	Estimated Time of Completion
ETD	Estimated Time of Departure. The expected date and time when a certain port is left
ETS	Estimated Time of Sailing
EUROPEAN PALLET POOL	Pool for the exchange of standard size pallets (the so-called Europallets) in European cargo traffic, formed in 1961 by a number of European rail administrators
EUROPEAN ARTICLE NUMBERING ASSOCIATION (EAN)	An international body responsible for administering the European Article Numbering system. It has affiliates in many countries such as: CCG in West Germany, DCC in Japan, ANA in the United Kingdom. Note: The North American body responsible for the Uniform Product Code (UPC) coding is the Uniform Code Council. (UPC is considered a subset of EAN)
EUROPEAN ZONE CHARGE (EZC)	A charge for inland haulage transport in case of carrier haulage in Europe
EVEN KEEL	Said of a vessel which is balanced in such a way that the draft forward and aft is the same as the draft in the midship of the vessel on both sides
EVENT	An occurrence
EXW	EXW (Ex Works...named place). "Ex works" means that the seller fulfils his obligation to deliver when he has made the goods available at his premises (i.e. works, factory, warehouse, etc.) to the buyer. In particular, he is not responsible for loading the goods on the vehicle provided by the buyer or for clearing the goods for export, unless otherwise agreed. The buyer bears all costs and risks involved in taking the goods from the seller's premises to the desired destination. This term thus represents the minimum obligation for the seller. This term should not be used when the buyer cannot carry out directly or indirectly the export formalities. In such circumstances, the FCA term should be used
EXCESS	Going over the prescribed amount or degree e.g. excess luggage is luggage of which the weight is over the weight for free carriage

EXCESS STOCK	That portion of stock on hand which is over and above the desired stock level
EXCHANGES	Two-sided marketplaces where buyers and suppliers negotiate prices, usually with a bid and ask system, and where prices move both up and down. Work best with easily definable products without complicated attributes--commodities, perishable items such as food, or intangibles such as electric power. Produce fluctuating, sometimes volatile prices. Particularly appropriate if a true market price is difficult to discover. Also work where brokers make high margins by buying low and selling high to purchasers who don't know the original sellers. Examples: Altra (energy), Paper Exchange (paper products), GoFish.com (frozen fish), Arbinet (telecommunications bandwidth). Synonyms: digital exchange, online exchange, dynamic exchange, dynamic trading exchange
EXCHANGE RATE	The rate at which one currency can be exchanged for another, usually expressed as the value of the one in terms of the other
EXECUTION	The actual act of carrying out a task
EXEMPTION CLAUSE	A clause in a contract, which relieves the carrier's responsibility for certain events
EXEMPT CARRIER	Company which transports commodities exempted from Interstate Commerce Commission (ICC) economic regulation
EXPECTED	Likely to occur or appear
EXPEDITING	The 'rushing' or 'chasing' of production or purchase orders which are needed in less than the normal lead time
EXPENDABLE PALLET	See disposable pallet. Synonym: One Way Pallet
EXPENSES	Costs paid out in connection with booking of cargo and arranging transport (e.g. commission). ExpirationTermination of a certain period
EXPONENTIAL MARKET	Where one party can be both a buyer and seller.Both buyers and sellers benefit when a new participant joins because fewer participants are needed to create higher volumes. Grow faster than linear markets. Require well-defined or commoditized products to make purchase and sale easy. Transaction costs must be low to keep the market liquid. Examples: Altra (energy), e-Steel, MetalSite. Synonym: circular market. Antonym: linear market
EXPORT	The process of carrying or sending goods to another country or countries, especially for purposes of use or sale in the country of destination. The sale of products to clients abroad
EXPORT DECLARATION	A document required by the U.S. Treasury Department and completed by a shipper indicating the contents, value, and destination of an export shipment

EXPORT LICENCE	Document granting permission to export as detailed within a specified time
EXPORT PACKER	Company, packing goods for export
EXPORTER	The party responsible for the export of goods
EXTRACT	Summary or copy of something written, e.g. used in connection with the log book
FABRICATION	A term used to distinguish manufacturing operations for components as opposed to assembly operations
FAC	Fast as can
FACTORY DELIVERY	The delivery of goods by a factory whereby the goods are put at the disposal of another (internal) party such as a commercial department
FAIRWAY	A navigable channel for vessels, often the regular or prescribed track a vessel will follow in order to avoid dangerous circumstances
FAK	See Freight All Kinds
FAL	Facilitation Committee of the IMO
FANTAINER	Identical to a GP but is fitted with an electric extraction fan for carriage of cargoes prone to condensation. 20' only
FAS	Free Alongside Ship. Seller delivers goods to appropriate dock or terminal at port of embarkation and buyer covers costs and risks of loading
FCA	Free to Carrier. A modern equivalent of FAS used in intermodal transport where goods are transferred at a nominated forwarders premises, depot or terminal but not actually on board vessel
FCC	See Fully Cellular Containership
FCL	See full container load
FD (FDIS)	Free Discharge
FDD	Freight Demurrage Deadfreight
FDESP	Free Despatch
FDEDANRSAOCLONL	Freight Deemed Earned, Discountless And Non-Returnable (Refundable) Ship And Or Cargo Lost Or Not Lost
FEED BACK	The flow of information back into the control system so that actual performance can be compared with planned performance
FEEDER	A vessel normally used for local or coastal transport (for carriage of cargo and/or containers) to and from ports not scheduled to be called by the main (ocean) vessel, directly connecting these ports to the main (ocean) vessel

FENDER	A cushion, placed between ships, or between a ship and a pier, to prevent damage to the hull of a vessel especially during mooring and un-mooring operations
FEU	Standard 40' Container
FHEX	Fridays/Holidays Excluded
FHINC	Fridays/Holidays Included
FIFO	See First In First Out i.e. First cargo loaded will be first cargo discharged. The method whereby the goods which have been longest in stock (first in) are used, delivered (sold) and/or consumed first (first out).
FIFTH WHEEL	Circular or wheel-shaped bearing mechanism, secured on the rear of the chassis of a truck-tractorm that engages the semi-trailer king pin with a spring lock device and supports the weight of the front end of the semi-trailer
FILO	Free In/Liner Out. Seafreight with which the shipper pays load costs and the carrier pays for discharge costs.
FIO	Free In/Out. Freight booked FIO includes the seafreight, but no loading/discharging costs, i.e. the charterer pays for cost of loading/discharging cargo.
FIOS	Free In/Out Stowed. As per FIO, but excludes stowage costs.
FIOST	Free In/Out and Trimmed. Charterer pays for cost of loading/discharging cargo, including stowage and trimming.
FIOT	Free In/Out and Trimmed. As per FIOS but includes trimming, e.g. the leveling of bulk cargoes. FIOS includes seafreight, but excludes loading/discharging and stowage costs.
FIT	Free In Trimmed
FIW	Free In Wagon
FIXED CRANE	A crane of which the principal structure is mounted on permanent or semi permanent foundations
FIXED HEIGHT LOAD-CARRYING TRUCK	Truck carrying its load on a non-elevating platform. Synonym: Fixed platform truck.
FIXED PLATFORM TRUCK	See Fixed Height Load-carrying Truck
FIXING	Chartering a Vessel
FIXTURE	Conclusion of shipbrokers negotiations to charter a ship - an agreement
FLAG	An indication of the country in which a means of transport is registered through a reference to the ensign of this country
FLAMMABLE	Capable to be set on fire under given circumstances. (Amendment 25 IMO DGS)

FLASH POINT	The lowest temperature at which a good produces enough vapour to form a flammable mixture with air
FLAT RACK	A flat bed with fixed ends suitable for the carriage of cargo of excessive width and plated for carriage of heavy loads. 20' and 40'
FLAT BED TRAILER	A wheeled trailer or a semi-trailer with a flat cargo carrying surface or deck and without any superstructure
FLATPACKING	Cargo to be presented stacked and secured as an integral unit
FLEET	Any group of means of transport acting together or under one control
FLEXIBILITY	The extent to which and the rate at which adjustments to changed circumstances are possible
FLEXIBLE COMPUTER INTEGRATED MANUFACTURING (FCIM)	Te integration of equipment, software, communication, human resources, and business practices within an enterprise to rapidly manufacture, repair, and deliver items on demand with continuous improvements in the processes. The FCIM initiative is a Joint Service and Agency effort to establish and implement the procedures and processes needed
FLEXITANKS	A large polythene liner which can be fitted inside a 20'GP for the transportation of non-hazardous liquids
FLIGHT MEMBER	A licensed crew member charged with duties essential to the operation of an aircraft during flight time
FLIGHT NUMBER	A combination of two letters, indicating the airline, and three or four digits indicating the number of the voyage. Synonym: Line Number
FLOATING	Freely suspending in water of an object
FLOATING CRANE	A crane mounted on a barge or pontoon, which can be towed or is self propelled
FLOATING DOCK	A floating structure that can be partially submerged to enable vessels to enter and to leave and which can be raised for use as a dry dock
FLOATING STOCK	See Pipeline Inventory
FLOW CHART	A diagram, using symbols and depicting the sequence of events that should take place in a complex set of tasks
FLOW CONTROL	A term often used to describe a specific production control system
FLOW LINE	The direction of flow in which e.g. pallets have been positioned and stowed
FLOW OF MATERIALS	The flow of materials and components which goes to and through the factory for the production process

FLT	Full Liner Terms
FMC	Federal Maritime Commission
FME	Force Majeure Excepted
FMS	Fathoms
FO ¹	For Orders
FO ² (IFO)	Fuel Oil/Intermediate FO
FO ³	Free Out
FOB	The seller fulfils his obligation to deliver when the goods have passed over the ship's rail at the named port of shipment. This means that the buyer has to bear all costs and risks of loss of or damage to the goods from that point. The FOB term requires the seller to clear the goods for export. This term can only be used for sea or inland waterway transport. When the ship's rail serves no practical purpose, such as in the case of roll-on/roll-off transport, the FCA term is more appropriate to use
FO'C'S'LE	See Forecastle
FOFFER	Firm Offer
FOG	For Our Guidance
FOQ	Free On Quay
FOR	Free On Rail
FORCE MAJEURE	Clause limiting responsibilities of the charterers, shippers and receivers of cargo. Synonym: Act of God
FORE-AND-AFT	In a line parallel to the keel
FORE AND AFT STOWAGE	Stowage from the bow to the stern (lengthwise), as opposed to stowage athwartships
FORECAST	An estimation or calculation in advance; a prediction. The amount of cargo expected to be booked for a certain sailing of a vessel. The number of containers expected to be used in a certain area, for steering purposes
FORECASTLE	Abbreviation: Fo'c's'le. Forward part of a vessel where stores, ropes and anchor chains are located
FORK LIFT POCKETS	See Fork Pockets
FORK LIFT TRUCK	A three or four wheeled mechanical truck with forks at the front designed for lifting, carrying and stowing cargo
FORK POCKETS	Openings or recesses in a side of a container for the entry of the forks of a fork lift truck. Synonym: Fork Lift Pockets
FORMULA OF CAMP	A mathematical formula on behalf of inventory management for calculating the optimum order quantity

FORTY FOOT EQUIVALENT UNIT (FEU)	Unit of measurement equivalent to one forty feet shipping container
FORWARD	At, near or towards the bow or front of a vessel or an aircraft
FORWARDER	The party arranging the carriage of goods including connected services and/or associated formalities on behalf of a shipper or consignee. Synonym: Freight Forwarder
FORWARDING INSTRUCTION	Document issued to a freight forwarder, giving instructions to the forwarder for the forwarding of goods described therein
FOT	Free On Truck
FOUR WAY PALLET	A pallet of which the frame permits the entry of forks of e.g. a fork lift truck at all four sides
FOW¹	First Open Water
FOW²	Free On Wharf
FP	Free Pratique. Clearance by the Health Authorities
FR	First Refusal. First attempt at best offer that can be matched
FRAGILE	Easily breakable. Term denoting that goods should be handled with care
FRAGMENTATION	Market condition when there is no dominant group of buyers or suppliers, but where many buyers are chasing many suppliers, often inefficiently
FRANCHISE	Amount which in case of damage will have to be borne by the assured
FREEBOARD	The minimum vertical distance from the surface of the water to the gunwale
FREE CARRIER	The seller fulfils his obligation to deliver when he has handed over the goods, cleared for export, into the charge of the carrier named by the buyer at the named place or point. If no precise point is indicated by the buyer, the seller may choose within the place or range stipulated where the carrier shall take the goods into his charge. When, according to commercial practice, the seller's assistance is required in making the contract with the carrier (such as in rail or air transport) the seller may act at the buyer's risk and expense. This term may be used for any mode of transport, including multimodal transport. "Carrier" means any person who, in a contract of carriage, undertakes to perform or to procure the performance of carriage by rail, road, sea, air, inland waterway or by a combination of such modes. If the buyer instructs the seller to deliver the cargo to a person, e.g. a freight forwarder who is not a "carrier", the seller is deemed to have fulfilled his obligation to deliver the goods when they are in the custody of that person.

FREE DESPATCH	If loading/discharging achieved sooner than agreed, there will be no freight money returned.
FREE EXINS	Free of any Extra Insurance (Owners)
FREE LIFT	The maximum elevation of the forks of a fork lift truck
FREE OUT	Free of discharge costs to owners. Includes seafreight only.
FREE PORT	An international port or an area within an international port at which, crew, passengers, baggage, cargo, mail and stores may be disembarked or unloaded, may remain and may be transhipped, without being subjected to any customs charges or duties. (Examination is possible for instance to meet security or narcotics control requirements.) Source: IMO
FREE PRATIQUE	Permission granted by local medical authorities, denoting that the vessel has a clean Bill of Health so that people may embark and disembark
FRT (FREIGHT)	Money payable on delivery of cargo in a mercantile condition
FREE TRADE ZONE (FTZ)	A part of the territory of a state where any goods introduced are generally regarded, in so far as import duties and taxes are concerned, as being exempted (Kyoto Convention). Synonym: Free Port, Free Airport
FREBOARD	Vertical distance from the main deck to the surface of the water measured at the middle of the vessel's length
FREIGHT ALL KINDS (FAK)	Single freight which is charged irrespective of the commodity
FREIGHT COLLECT	Freight and charges be paid by the consignee
FREIGHT COSTS	Costs incurred by the merchant in moving goods, by whatever means, from one place to another under the terms of the contract of carriage. In addition to transport costs this may include such elements as packing, documentation, loading, unloading and transport insurance
FREIGHT INVOICE	An itemized list of goods shipped and services rendered stating fees and charges
FREIGHT MANIFEST	A (cargo) manifest including all freight particulars
FREIGHT PREPAID	Freight and charges to be paid by the consignor
FREIGHT TON	A unit for freighting cargo according to weight and/or cubic measurement. Synonyms: Revenue ton, Bill of Lading ton
FREIGHTER	A vessel or an aircraft used for the carriage of cargo
FRUSTRATION	Charterers when cancelling agreement sometimes quote 'doctrine of frustration' i.e. vessel is lost, extensive delays.
FTL	Full Truck Load, an indication for a truck transporting cargo directly from supplier to receiver

FULL CONTAINER LOAD (FCL)	A container stuffed or stripped under risk and for account of the shipper and/or the consignee. A general reference for identifying container loads of cargo loaded and/or discharged at merchants' premises
FULL TRAILER	A truck trailer constructed in such way that its own weight and that of the cargo rest upon its own wheels, instead of being supported by e.g. a tractor
FULLY DELLULAR CONTAINER SHIP (FCC)	A vessel specially designed to carry containers, with cell-guides under deck and necessary fittings and equipment on deck
FUMIGATION	Treating of cargoes with gases to exterminate unwanted life forms
FWAD	Fresh Water Arrival Draft
FWDD	Fresh Water Departure Draft
FYG	For Your Guidance
FYI	For Your Information
GA	General Average
GANTRY CRANE	A crane or hoisting machine mounted on a frame or structure spanning an intervening space, which often travels on rails
GATEWAY	A point at which cargo is interchanged between carriers or modes of transport. A means of access, an entry
GATT	See General Agreement On Tariffs and Trade
GCR	See General Cargo Rate and General Commodity Rate
GEAR	A general term for ropes, blocks, tackle and other equipment
GENERAL AGREEMENT ON TARIFFS AND TRADE (GATT)	Major international agreement on trade and tariffs between many nations all over the world
GENERAL AVERAGE (GA)	Intentional act or sacrifice that is carried out to safeguard vessel and cargo. When a vessel is in danger, the master has the right to sacrifice property and/or to incur reasonable expenditure. Measures taken for the sole benefit of any particular interest are not considered general average
GENERAL AVERAGE ACT (YORK-ANTWERP RULES)	There is a general average act when, and only when any extraordinary sacrifice or expenditure is intentionally and reasonably made or incurred for the common safety for the purpose of preserving from peril the property involved in a common maritime adventure
GENERAL AVERAGE STATEMENT	This shows in detail all general average costs and expenses and the contribution of each interest in the general average in proportion to its value

GENERAL CARGO	Cargo, consisting of goods, unpacked or packed, for example in cartons, crates, bags or bales, often palletized. General cargo can be shipped either in breakbulk or containerized. Any consignment other than a consignment containing valuable cargo and charged for transport at general cargo rates (aircargo)
GENERAL CARGO RATE (GCR)	The rate for the carriage of cargo other than a class rate or specific commodity rate. Synonym: General Commodity Rate
GENERAL COMMODITY RATE	See General Cargo Rate
GENERAL PURPOSE CONTAINER	A container used for the carriage of general cargo without any special requirements for the transport and or the conditioning of the goods
GENSET	Motor generator set as power source for e.g. thermal containers
GERMANISCHER LLOYD	German classification society
GLS (GLESS)	Gearless
GNCN	Gencon (GENERAL CONDITIONS)
GN (or GR)	Grain (Capacity)
GO	Gas Oil
GODOWN	A warehouse or cargo shed. This term is often used in the Far East
GOODS	Common term indicating movable property, merchandise or wares. All materials which can be used to satisfy demands. Whole or part of the cargo received from the shipper, including any equipment supplied by the shipper
GOODS CONTROL CERTIFICATE	Document issued by a competent body evidencing the quality of goods described therein, in accordance with national or international standards, or conforming to legislation in the importing country, or as specified in the contract
GOODS FLOW	The direction and path of the movement of goods and sequence of placement of those goods in a supply chain
GOODS IN TRANSIT	The goods which have departed from the initial loading point and not yet arrived at the final unloading point. Synonyms: Stock in Transit, In Transit Inventory, Transportation Inventory
GOODS ITEM	A separate identifiable quantity of products or articles of a single type
GOODS RECEIPT	Document issued by a port, warehouse, shed, or terminal operator acknowledging receipt of goods specified therein on conditions stated or referred to in the document

GOOSENECK	Gooseneck shaped front end of a trailer or chassis. Recess front bottom of a container to reduce the total height of the chassis plus container
GP	Grain Capacity. Cubic capacity in 'grain'
GR	Geographical Rotation. Ports in order of calling
GRD	Geared
GRID NUMBER	An indication of the position of a container in a bay plan by means of a combination of page number, column and line. The page number often represents the bay number
GROSS MANIFEST	A manifest containing freight details without any appropriate disbursements
GROSS TONNAGE (GRT)	Gross Registered Tonnage. The measure of the overall size of a vessel determined in accordance with the provisions of the international convention on measurement of vessels usually expressed in register ton
GROSS WEIGHT	Weight (mass) of goods including packing, but excluding the carrier's equipment expressed in whole kilograms. The weight of a shipment including materials necessary for blocking etc.
GROSS WEIGHT OF CONTAINER	Total weight of container including cargo (in kilograms)
GROUPAGE	The collection of several small consignments and the formation of one large shipment thereof (road cargo)
GROUPAGE CENTRE	A location where groupage takes place (road cargo). One who consolidates LCL consignments to offer to a carrier as an FCL
GRT	Gross Registered Tonnage
GSB	Good, Safe Berth
GSP	Good, Safe Port
GTEE	Guarantee
GUNWALE	The upper edge of a ship's sides
2H	Second Half
HA	Hatch
HAGUE RULES	Code of minimum conditions for the carriage of cargo under a Bill of Lading. International convention for the unification of certain rules, relating to Bills of Lading (1924). These Rules include the description of responsibilities of ocean carriers
HAGUE-VISBY RULES	Set of rules, published in 1968, amending the Hague Rules
HALF HEIGHT	Identical to the open top, but with 4'3" ends and not the standard 8'6". Suitable for the carriage of heavy cargo as the box weight is considerably less. 20' only

HAMBURG RULES	United Nations Convention on the carriage of goods by sea of 1978 adopted in 1992
HANDLING INSTRUCTIONS	Indication how cargo is to be handled
HANDLING SERVICE	Service concerning the physical handling of cargo
HARBOUR	Place of shelter for vessels. Most of the time used as an indication for the geographical location
HARMONISED SYSTEM (HS)	A numeric multi purpose system, developed by the Customs Cooperation Council, for the classification of goods with its six digits it covers about 5000 descriptions of the products or groups of products most commonly produced and traded. It is designed for customs services, but can also be used for statistics, transport purposes, export, import and manufacturing
HATCH	An opening in a ship's deck fitted with a watertight cover
HATCH COVER	Watertight means of closing the hatchway of a vessel
HATCH WAY	Opening in the deck of a vessel through which cargo is loaded into, or discharged from the hold and which is closed by means of a hatch cover
HAULAGE	The inland carriage of cargo or containers between named locations/points. Synonym: Cartage.
HAULIER	Road carrier
HBF	Harmless Bulk Fertilizer
HIGH CUBE (H/C)	Identical to the GP, but with 9'6" sides and not the standard 8'6". 40' only
HDLTSBENDS	Half Despatch Lay Time Saved Both Ends
HDWTS	Half Despatch Working (or Weather) Time Saved
HEATED CONTAINER	Thermal container served by a heat producing appliance
HEAVYLIFT	Single commodity exceeding the capacity of normal loading equipment and requiring special equipment and rigging methods for handling
HEAVYLIFT VESSEL	A self-sustaining vessel specially designed and equipped for the carriage of heavy cargo
HEDGING	Buying or selling earlier and more than really needed in order to protect the company against price increases or shortages of commodities or components to realize profits when prices fluctuate

HEURISTIC	The process of solving problems by evaluating each step in the progress, searching for satisfactory solutions rather than optimal solutions. It comprises a form of problem solving where the results are determined by experience or intuition instead of by optimisation
HHDW	Handy Heavy d.w. (Scrap)
HINTERLAND	The inland area served by a certain port
HIRE	T/C Remuneration
HITCHMENT CARGO	An amount of goods which is added to an original consignment as the owner and the destination are the same as those of the original consignment
HMS	Heavy Metal Scraps
HO (HOLD)	The space below the deck of a vessel, used to carry cargo
HOGGED	Loading condition of a vessel in such a way that the centre of the vessel is slightly raised (arch-wise in the centre)
HOLD	A compartment below deck used solely for carrying cargo
HOME PORT	The port of registration of a vessel
HORIZONTAL MARKET	Sell materials or services that any company needs, not those used for manufacturing or production. Services include MRO, benefits management, and procurement process management. Examples: Ariba Network, CommerceOne's MarketSite.net, EmployEase. Synonyms: functional market, hub. (See MRO)
HOUSE ADDRESS	Place of receipt respectively delivery (name and address) in case of carrier haulage
HS	See Harmonised System
HUB	The central transshipment point in a transport structure, serving a number of consignees and/or consignors by means of spokes. The stretches between hubs mutually are referred to as trunks
HUCKEPACK CARRIAGE	See Piggyback
HULL	The main body or outer shell of a vessel, made of steel plates or other suitable material to keep water outside the vessel
HUSBANDING	Taking care of a vessel's non cargo related operations as instructed the by the master or owner of such vessel
HW	High Water
IACS	See International Association of Classification Societies
IATA	See International Air Transport Association

IATA CARGO AGENT	An agent approved by IATA and registered in the IATA Cargo Agency List. This enables the agent, upon authorization of the IATA carrier, to receive shipments, to execute Air Waybills and to collect charges (aircargo)
IAIA MEMBER	An airline which is a member of IATA (aircargo)
ICAO	See International Civil Aviation Organization
ICD	See Inland Clearance Depot
ICHCA	International Cargo Handling Coordinating Association
ICS	See International Chamber of Shipping
ICW	Intercoastal Waterway : bays, rivers, and canals along the coasts (such as the Atlantic and Gulf of Mexico coasts), connected so that vessels may travel without going into the sea
IDENTIFICATION	The unique data, e.g. name, number or code, determining a certain object or person
IDLE TIME	The amount of ineffective time whereby the available resources are not used e.g. a container in a yard
IGNITION	Setting on fire or catching fire. The point at which a market gains momentum, liquidity is achieved, and the Net market becomes a more efficient means of buying and selling than the traditional physical market or channel. (Related term: Critical mass, liquidity, network effect.)
ILO	See International Labour Organization
IMDG	See International Maritime Dangerous Goods Code
IMO	See International Maritime Organisation
IMGS	See International Medical Guide for Ships
IMPORTER	The party responsible for the import of goods. For customs purposes it is the party who makes, or on whose behalf an agent makes, an import declaration. This party may be the party who has possession of the goods or to whom the goods are consigned
IN &/OR OVER	Goods carried below and/or on deck
IND	Indication
INTERMODAL	Carriage of a commodity by different modes of transport, i.e. sea, road, rail and air within a single journey
IN TRANSIT	The status of goods or persons between the outwards customs clearance and inwards customs clearance

INCOTERMS	Trade terms in coded form as established by the International Chamber of Commerce in 1953, whereafter they have been regularly updated. (Last update 1990). The terms represent a set of international rules for the interpretation of the principal terms of delivery used in trade contracts
INDEMNIFICATION	Compensation for a loss and/or the expenses incurred
INDEPENDENT DEMAND	A demand which is unrelated to demand for other products. Demand for finished goods, parts required for destructive testing and service parts requirements are examples of independent demand
INDIRECT ROUTE	Any route other than the direct route
INFOMEDIARY (CONSUMER)	Trusted third parties that act as custodian, agent, or broker of customer information, marketing it to businesses on the consumer's behalf while protecting consumer privacy
INFOMEDIARY (BUSINESS)	Third party that provides research, competitive information, and advice on products or services to help buyers make informed buying decisions. TestMart, for example, tells engineers whether a test and measurement device is Y2K compliant, whether manuals are in stock, warranties available on secondary equipment, etc. Synonyms: lead generator, vertical portal
INFORMATION PORTAL	Create, install. And host personalized Yahoo-like information portals for enterprises and their employees. Suppliers: Aeneid, Moreover. Synonym: vertical portal
INFRASTRUCTURE	System of roads, waterways, airfields, ports and/or telecommunication networks in a certain area
INLAND CLEARANCE DEPOT (ICD)	Inland location where cargo, particularly containerized, may be cleared by customs
INLAND WATERWAYS BILL OF LADING	Transport document made out to a named person, to order or to bearer, signed by the carrier and handed to the sender after receipt of the goods
INSULATED CONTAINER	Thermal container without the use of devices for cooling and/or heating
INSULATED TANK CONTAINER	Container frame holding one or more thermal insulated tanks for liquids
INSURANCE	A system of protection against loss under which a party agrees to pay a certain sum (premiums) for a guarantee that they will be compensated under certain conditions for loss or damage
INSURANCE CERTIFICATE	Proof of an insurance contract
INSURANCE COMPANY	The party covering the risks of the issued goods and/or services that are insured

INTEGRATED LOGISTICS SUPPORT	The systematic approach applied to simultaneous management and acquisition of equipment and related logistics support, in order to provide the customer with a desired level of availability. Resulting in an optimum life cycle cost and to maintain this level through the entire life cycle
INTERCHANGE	Reciprocal exchange of e.g. information between two or more parties
INTERCOASTAL	As opposite to coastal water operations, intercoastal refers to water transport carried out between coasts (e.g. between pacific and atlantic coasts)
INTERCONTAINER	A co-operative formed by 19 European Railways, for the management of international rail container traffic in Europe
INTERLINE	Two or more road transport companies joining operations to bring cargo to a certain destination
INTERMEDIARY	Aggregates data and facilitates transactions by bringing buyers and sellers together. Internet-based intermediaries create multivendor, multiproduct marketplaces
INTERMODAL TRANSPORT	The movement of goods (containers) in one and the same loading unit or vehicle which uses successively several modes of transport without handling of the goods themselves in changing modes
INTERNATIONAL AIR TRANSPORT ASSOCIATION (IATA)	An international organization of airlines, founded in 1945, with the aim of promoting the commercial air traffic. This should be achieved by cooperation between parties concerned and by performance of certain rules, procedures and tariffs, regarding both cargo and passengers, by those parties
INTERNATIONAL ASSOCIATION OF CLASSIFICATION SOCIETIES (IACS)	An organization in which the major classification societies, among others American Bureau of Shipping, Lloyd's Register of Shipping and Germanischer Lloyd, are joined, whose principal aim is the improvement of standards concerning safety at sea
INTERNATIONAL CARRIAGE	Carriage whereby the place of departure and any place of landing are situated in more than one country (aircargo)
INTERNATIONAL CHAMBER OF SHIPPING (ICS)	A voluntary organization of national shipowner' associations with the objective to promote interests of its members, primarily in the technical and legal fields of shipping operations
INTERNATIONAL CIVIL AVIATION ORGANISATION (ICAO)	An international organization of governments, dealing with search and rescue in distress, weather information, telecommunications and navigational requirements
INTERNATIONAL LABOUR ORGANISATION (ILO)	An United Nations agency, dealing with employment rights and working conditions, covering work at sea and in ports

INTERNATIONAL MARITIME DANGEROUS GOODS CODE (IMDG CODE)	A code, representing the classification of dangerous goods as defined by the International Maritime Organization (IMO) in compliance with international legal requirements
INTERNATIONAL MARITIME ORGANISATION (IMO)	An United Nations agency concerned with safety at sea. Its work includes codes and rules relating to tonnage measurement of vessels, load lines, pollution and the carriage of dangerous goods. Its previous name was the Inter-Governmental Maritime Consultative Organization (IMCO)
INTERNATIONAL MEDICAL GUIDE FOR SHIPS (IMGS)	'The doctor at sea'
INTERNATIONAL ORGANISATION FOR STANDARDISATION (ISO)	A worldwide federation of national standards institutes (ISO member bodies)
INTERNATIONAL SAFETY MANAGEMENT CODE	This international standard for the safe management and operation of ships prescribes rules for the organization of a shipping company management in the context of safety and pollution prevention and requires the development and implementation of a safety management system
INTERNATIONAL TRANSPORT AND INFORMATION SYSTEM (INTIS)	An organization with the aim to improve the position of the port of Rotterdam by the development, realization and exploitation of a communication- and information network for computers
INVENTORY	A detailed list of goods located in a certain space or belonging to a specified object. Goods available for satisfying certain demands. Inventories may consist of finished goods ready for sale, they may be parts or intermediate items, they may be work in process, or they may be raw materials. Synonym: Stock
INVOICE	An account from the supplier, for goods and/or services supplied by him
ISO	See International Organization for Standardization
ITEM	Separate article or unit
ITF	International Transport Workers Federation (Trade Unions). Complies on crewing
ITINERARY	The route of a means of transport, indicated by the names of the ports of call or other locations, often including estimated arrival and departure dates
IU	If Used
IUHTAUTC	If Used, Half Time Actually To Count
IWL	Institute Warranty Limits

JETTISON	The act of intentionally throwing cargo overboard e.g. with the objective of lightening a vessel, which has run aground, such for the common good of all interests: vessel, crew and remaining cargo (see GA)
JETTY	A mole or breakwater, running out into the sea to protect harbour or coast. It is sometimes used as a landing-pier
JIB	Projecting arm of a crane. Attachment connected to the top of a crane boom
JIT	See Just In Time
JOB	That work which is undertaken to meet a customer or production order and, for production control purposes, has a unique identification
JOINT VENTURE	A joint activity of two or more companies, usually performed under a common name
JURISPRUDENCE	Juridical decisions used for explanation and meaning of law
JUST IN TIME (JIT)	The movement of material/goods at the necessary place at the necessary time. The implication is that each operation is closely synchronized with the subsequent ones to make that possible. A method of inventory control that brings stock into the production process, warehouse or to the customer just in time to be used, thus reducing stock piling
KANBAN	A method which during storage uses standard units or lot sizes with a single card attached to each. A pull system used at a stock point in which a supply batch is ordered only when a previous batch is withdrawn. Note: Kanban in Japanese means loosely translated 'card or sign'
KEEL	The centreline of a ship running fore and aft; the backbone of a vessel
KIND OF PACKING	Description of the packaging material used for goods to be transported
KING PIN	The coupling pin, welded or bolted in the centre of the front underside of a semi-trailer chassis, which couples to the fifth wheel of the towing tractor or dolly convertor
KNOT	Unit of measurement for the speed (of a vessel) equal to a nautical mile (= 6,076 feet/1852 metres) per hour
KYOTO CONVENTION	The convention for the International Customs Cooperation Council held in Kyoto in 1973 for the simplification and harmonization of national customs procedures
LABEL	A slip of e.g. paper or metal attached to an object to indicate the nature, ownership, destination, contents and/or other particulars of the object
LADEN VESSEL	See Laden Vessel

LAND BRIDGE	Overland transport between following and/or preceding sea transport of goods and/or containers
LANE METER	A method of measuring the space capacity of Ro/Ro ships whereby each unit of space (Linear Meter) is represented by an area of deck 1.0 meter in length x 2.0 meters in width.
LASH	To hold goods in position by use of Ropes, Wires, Chains or Straps etc. See Lighter Aboard Ship
LASHING POINT	Point on a means of transport to which wires, chains, ropes or straps, which are used to hold goods in position, are attached
LAST IN FIRST OUT (LIFO)	A method of which the assumption is that the most recently received (last in) is the first to be used or sold (first out)
LAT	Latitude. The distance north or south of the equator measured and expressed in degrees.
LATERAL AND FRONT STACKING TRUCK	High-lift stacking truck capable of stacking and retrieving loads ahead and on either or both sides of the driving direction
LATITUDE	The angular distance of a position on its meridian north or south from the equator, measured in degrees ('a vessel at 25 degrees north latitude')
LATTICE VORTEX NETWORK	Term coined by Mohanbir Sawhney and Steven Kaplan to describe how vertical and functional markets intersect and partner
LAYCAN	Laycan (Layday Cancellng Date)
LAY DAYS	The number of days allowed in a charter party for the loading and discharging of cargo. Lay days may be indicated in different ways e.g. consecutive days, working days, weather working days
LAYOUT KEY	See United Nations Layout Key
LAYTIME	Time at Charterers disposal for purpose of loading/discharging
LAY UP A VESSEL	Temporary cessation of trading of a vessel by the shipowner
L/C	Letter of Credit
LCL	See Less than Container Load
LCR	Lowest Current Rate
LEAD GENERATION	Typically seller-driven, they derive revenue from ads, commissions on sales, or fees for delivering qualified leads to suppliers. Also may generate RFPs (requests for proposals) and RFQs (requests for quotes) for buyers. Provide value by understanding information needs of their users and integrating and aggregating content, information and transactions for buyers and sellers. Most lead generation markets seek to migrate to transaction-oriented catalog aggregation model. Examples: PhotonicsOnline.com (lasers), SolidwasteOnline.com (sewage treatment systems), PlasticsNet.com, Questlink.com (electronic components)

LEAD TIME	The amount of time between the request of a service and the actual provision of this service. A span of time required to perform an activity. In a logistics context, the time between the initiation of a process and its completion
LEASE	A contract by which one party gives to another party the use of property or equipment, e.g. containers, for a specified time against fixed payments
LEASING COMPANY	The company from which property or equipment is taken on lease
LEASING CONTRACT	A contract for the leasing of property or equipment
LEE	The side sheltered from the wind
LESS THAN CONTAINER LOAD (LCL)	A general reference for identifying cargo in any quantity intended for carriage in a container, where the Carrier is responsible for packing and/or unpacking the container. For operational purposes a LCL (Less than full container load) container is considered a container in which multiple consignments or parts thereof are shipped
LESS THAN TRUCK LOAD (LTL)	A term used if the quantity or volume of one or more consignment(s) does not fill a standard truck
LESSEE	The party to whom the possession of specified property has been conveyed for a period of time in return for rental payments
LESSOR	The party who conveys specified property to another for a period of time in return for the receipt of rent
LEEWARD	The direction away from the wind. Opposite of windward
LEEWAY	The sideways movement of the ship caused by either wind or current
LETTER OF CREDIT (L/C)	A written undertaking by a bank (issuing bank) given to the seller (beneficiary) at the request, and on the instructions of the buyer (applicant) to pay at sight or at a determinable future date up to a stated sum of money, within a prescribed time limit and against stipulated documents
LCR	Lowest Current Rate
LEE	The side sheltered from the wind
LEEWARD	The direction away from the wind. Opposite of windward
LEEWAY	The sideways movement of the ship caused by either wind or current
LF	Load Factor. Percentage of cargo or passengers carries e.g. 4,000 tons carried on a vessel of 10,000 capacity has a load factor of 40%

LIEN	Retention of property until outstanding debt is paid. A legal claim upon real or personal property to pay a debt or duty
LIFE CYCLE COST	Encompasses all costs associated with the product's life cycle. These include all costs involved in acquisition (research & development, design, production & construction, and phase-in), operation, support and disposal of the product
LIFETIME VALUE OF THE CUSTOMER	The amount a customer spends over time with a supplier minus the cost of acquiring the customer. Both vertical and horizontal Net markets have promised investors they will "own" the b2b customer, become the default buying option, and thus have customers with a higher lifetime value than consumer e-commerce businesses. That promise has slowed development of partnerships between vertical and horizontal markets
LIFO	See Last In First Out See Liner In Free Out
LIFT-ON-LIFT-OFF VESSEL (LOLO)	Vessel of which the loading and discharging operations are carried out by cranes and derricks
LIGHTER	See Barge
LIGHTER ABOARD SHIP (LASH)	A vessel which carries barges
LIGHTERAGE	The carriage of goods within a port area by a barge, e.g. from a vessel to a quay
LIGHTWEIGHT	Weight of an empty vessel including equipment and outfit, spare parts required by the regulatory bodies, machinery in working condition and liquids in the systems, but excluding liquids in the storage tanks, stores and crew
LINE ITEM	See order line
LINE NUMBER	See Flight Number
LINEAR PROGRAMMING	A mathematical procedure for minimizing or maximizing a linear function of several variables, subject to a finite number of linear restrictions on these variables
LINER CONFERENCE	A group of two or more vessel-operating carriers, which provides international liner services for the carriage of cargo on a particular trade route and which has an agreement or arrangement to operate under uniform or common freight rates and any other agreed conditions (e.g. FEFC = Far Eastern Freight Conference)
LINER-IN FREE-OUT (LIFO)	Transport condition denoting that the freight rate is inclusive of the sea carriage and the cost of loading, the latter as per the custom of the port. It excludes the cost of discharging
LINER SHIPPING COMPANY	A company transporting goods over sea in a regular service

LINER TERMS	Condition of carriage denoting that costs for loading and unloading are borne by the carrier subject the custom of the port concerned
LINER SERVICE	The connection through vessels between ports within a trade
LINEAR MARKET	When products move from one end of the supply chain to the other, typical of traditional markets and manufactured goods. Adding a seller primarily benefits buyers, and adding a buyer mainly benefits sellers. Antonym: exponential market
LIQUIDITY	Volume of transactions. With enough buyers and sellers, a market has continuous bidding, offers, and consummated transactions, and market liquidity is achieved. (See critical mass, network effect.)
LIVE STOCK	Cargo consisting of live animals, such as horses, cows, sheep
LNG	Liquefied Natural Gas
LOA	Length Overall of the vessel
LOAD	Quantity or nature of what is being carried. This term normally refers to transport by truck
LOAD FACTOR MANAGEMENT	The process of maximising the utilization of the (slot) capacity of vessels and or other means of transport
LOAD LINE	SEE PLIMSOLL LINE
LOADEN VESSEL	Vessel where cargo has been put on board. Synonym: Laden Vessel
LOADING	The process of bringing cargo into a means of transport or equipment
LOADING PLATFORM	A flat surface to facilitate loading usually alongside a warehouse
LOADMASTER	A loadcalculator designed for a vessel approved by a classification bureau for the calculation of the vessels stability
LOCATING PIN	See Cones
LOCATION	Any named geographical place, recognized by a competent national body, with permanent facilities used for goods movements associated with international trade, and used frequently for these purposes. Geographical place such as a port, an airport, an inland freight terminal, a container freight station, a container yard, a container depot, a terminal or any other place where customs clearance and/or regular receipt or delivery of goods can take place. An area (e.g.in a warehouse) marked off or designated for a specific purpose
LOCK	For marine purposes: A space, enclosed at the sides by walls and at each end by gates, by which a vessel can be floated up or down to a different level

LOCKER	A compartment, in a shed or on board of a vessel, used as a safekeeping place to stow valuable goods, which can be secured by means of a lock
LOF	Lloyds Open Form
LOG (LOG BOOK)	The daily report of all events and other relevant particulars of a vessel and attested by the proper authorities as a true record. Also, a device to measure speed
LOGISTICS (CEN)	The planning, execution and control: * of the movement and placement of people and/or goods * and of the supporting activities related to such movement and placement within a system organized to achieve specific objectives
LOGISTICS CHAIN	All successive links involved in the logistic process
LOI	Letter of Indemnity
LOLO	See Lift-On Lift-Off Vessel
LONGITUDE	The angular distance of a position on the equator east or west of the standard Greenwich meridian up to 180o east or west
LORRY	Motor truck used for transport of goods. Note: Motor truck is an American term. British synonym for motor truck is Heavy Goods Vehicle. This British term means any vehicle exceeding 7.5 metric tons maximum laden weight
LOW	Last Open Water
LS (or LUMPS)	Lumpsum Freight. Money paid to Shipper for a charter of a ship (or portion) up to stated limit irrespective of quantity of cargo
LSD	Lashed Secured Dunnaged
LT ¹	Liner Terms
LT ²	Long Ton = 1,016.05 kilogram (2,240 lbs)
LTHH	Liner Terms Hook/Hook
LTL	See Less than truck load
LUFFING CRANE	A crane with which the load can be moved to or from the crane horizontally
LUGGAGE	Travellers' baggage, suitcases, boxes etc., normally accompanied by a passenger
LUMPSUM	An agreed sum of money, which is paid in full settlement at one time. This term is often used in connection with charter parties
LUMPSUM CHARTER	A voyage charter whereby the shipowner agrees to place the whole or a part of the vessel's capacity at the charterer's disposal for which a lump-sum freight is being paid
LW	Low Water

LYCN	Laycan (Layday Cancelling Date)
MANIFEST	Inventory of cargo on board. Document which lists the specifications of goods loaded in a means of transport or equipment for transportation purposes. As a rule cargo manifests are drawn up by the agents in the place of loading. Note: For shipping a manifest represents a cumulation of Bills of Lading for official and administrative purposes
MAFI TRAILER	German brand name of a roll trailer used for RoRo purposes
MAIDEN TRIP	First voyage of a vessel or aircraft after delivery from new-building to her owner(s)
MAINTENANCE CHAIN	A sequence of events in a goods flow which preserves and/or restores the value of a specific good. This may include: Repair
MAIN LINE OPERATOR (MLO)	A carrier employing vessel(s) in the main or principal routes in a trade but not participating within a consortium
MANUFACTURERS PLATE	A plate indicating the name and address of the container manufacturer and particulars of the container
MANUFACTURING PROCESS	The producing of goods or wares by manual labour or machinery, often on a large scale and with division of labour
MANUFACTURING RESOURCE PLANNING (MRP-II)	A method for the effective planning of a manufacturing company, being a direct out-growth and extension of MRP-I
MARINE INSURANCE POLICY	An insurance policy protecting the insured against loss or damage to his goods occurred during ocean transport
MARKET ANALYSIS	Systematic investigation of the growth and the composition of a market
MARKET MAKER	In a stock exchange, market makers take ownership of shares, allowing people to buy and sell those goods from them. They also can make or lose money from price movements. Outside the financial community, market makers help match buyers and sellers, regardless of whether or not they take possession or own goods. (See Net market maker.)
MARKETING	The process of organizing and directing all the company activities which relate to determining the market demand and converting the customers buying power into an effective demand for a service and bringing that service to the customer
MARKS	See Shipping Marks
MATE'S RECEIPT	A document signed by the chief officer of a vessel acknowledging the receipt of a certain consignment on board of that vessel. On this document, remarks can be made as to the order and condition of the consignment

MASTER PRODUCTION SCHEDULE (MPS)	A realistic, detailed, manufacturing plan for which all possible demands upon the manufacturing facilities (such as available personnel, working hours, (management) policy and goals) have been considered and are visualized. The MPS is a statement of what the company expects to produce and purchase expressed in selected items, specific quantities and dates
MATERIAL REQUIREMENTS PLANNING (MRP-I)	An inventory and purchasing planning system that integrates product components, lead times and deadlines
MATERIALS HANDLING	The activities of loading, unloading, placing and manipulating material and of in-process movement
MATERIALS MANAGEMENT	The planning and control of the activities related to the materials flow from the suppliers up to the end of the conversion/production process
MB	Merchant Broker
MCO	See Miscellaneous Charge Order
MDO (DO)	Marine Diesel Oil
MEANS OF TRANSPORT	Type of vehicle used for the transport of goods (e.g. aircraft, barge, truck, vessel or train)
MEASUREMENT TON	A ton of one cubic meter water
MECHANICS LIEN	The legal enforceable claim which a person who has performed work or provided materials is permitted to make against title to the property or as a preferential person in the event the estate or business is liquidated
MEDICAL FIRST AID GUIDE (MFAG)	Instructions to be consulted in case of accidents involving dangerous goods
MEMO BILL	See Service Bill of Lading
MERCHANT	For cargo carried under the terms and conditions of the Carrier's Bill of Lading and of a tariff, it means any trader or persons (e.g. Shipper, Consignee) and including anyone acting on their behalf, owning or entitled to possession of the goods
MERCHANT HAULAGE	Inland transport of cargo in shipping containers arranged by the Merchant. It includes empty container-moves to and from hand-over points in respect of containers released by the Carrier to Merchants. Note: Carrier's responsibility under the Bill of Lading does not include the inland transport stretch under Merchant Haulage
MERCHANT INSPIRED CARRIER HAULAGE	Carrier haulage by a carrier, which is nominated by the shipper or receiver of the goods, but paid by the carrier

META-CENTRIC HEIGHT	The distance between the centre of gravity of a vessel and a fictitious point. If the metra-centric height is zero or negative, the vessel will heel or capsize
METAMEDIARY	Besides providing a multi-vendor, multi-product marketplace, the metamediary provides additional services for market participants. These services can be offered directly by the metamediary, or the metamediary can invite third party service providers into its marketplace. Services provided could include quality assurance, procurement management, fulfillment, or payment settlement
MFAG	See Medical First Aid Guide
MIDSHIP	Approximately in the location equally distant from the bow and stern
MINIMUM CHARGE	The lowest amount which applies to the transport of a consignment, irrespective of weight or volume (aircargo, shipping)
MINIMUM INVENTORY	The planned minimum allowable inventory for an independent demand item
MIN/MAX	Minimum/Maximum (cargo quantity)
MINOR UNIT	Unit of recorded value (i.e. as recorded by banks) which is a division of the respective unit of currency. Examples are the cent being a one hundredth part of the US Dollar. Note: Some countries have minor units that are used in low-value coinage within a country or locality, but which are not used by the international banking system in making formal records of value. Examples: Belgium, Greece and Spain
MISCELLANEOUS CHARGE ORDER (MCO)	A document issued by a carrier or his agent requesting the issue of an appropriate passenger ticket and baggage cheque or revision of services to the person named in such document
MIXED CONSIGNMENT	A consignment of different commodities, articles or goods, packed or tied together or contained in separate packages (aircargo)
MOA	Memorandum of Agreement
MODE OF TRANSPORT	Method of transport used for the conveyance of goods, (e.g. by rail, by road, by sea)
MODEL	A representation of a process or system that attempts to relate the most important variables in the system in such a way that analysis of the model leads to insights into the system
MODULE	A separate and distinct unit of hardware or software that may be used as a component in a system
MOLCHOPT	More or Less Charterers Option
MOLOO	More or Less Owners Option

MOORING	An arrangement for securing a ship to a mooring buoy or pier
MT	Metric Tonne (i.e. 1,000 kilos)
MOVEMENT	The act or process of changing the position of an object and or people
MOVEMENT INVENTORY	The inventory during a production process caused by the time required to move goods from one place to another
MPC	See Multi Purpose Carrier
MPS	See Master Production Schedule
MRP-I	See Material Requirements Planning
MRP-II	See Manufacturing Resource Planning
MRO	Maintenance, Repair, and Operating equipment. Routine purchases such as office supplies, travel services, or computers needed to run a business but not central to the business's output. Ariba and CommerceOne sell buy-side procurement software for MRO. (See horizontal market.)
MT	Metric Tonne (i.e. 1,000 kilos)
MTO/CARRIER	See Multimodal Transport Operator/Carrier
MULTIPLE SOURCING	Selecting of and working with more than two equivalent suppliers for a certain product
MULTI PURPOSE CARRIER	See Multi Purpose Vessel
MULTI PURPOSE VESSEL	Vessel designed for the carriage of different types of cargo: general, bulk, heavy and/or containerized cargo. Synonym: Multi Purpose Carrier (MPC)
MULTIMODAL TRANSPORT	The carriage of goods (containers) by at least two different modes of transport
MULTIMODAL TRANSPORT DOCUMENT	See Combined Transport Document
MULTIMODAL TRANSPORT OPERATOR/CARRIER (MTO/CARRIER)	The person on whose behalf the transport document or any document evidencing a contract of multimodal carriage of goods is issued and who is responsible for the carriage of goods pursuant to the contract of carriage
M/V	Motor Vessel / Merchant Vessel
NAABSA	Not Always Afloat But Safely Aground
NM	Nautical Mile. One minute of latitude; approximately 6,076 feet – about 1/8 longer than the statute mile of 5,280 feet
NAVIGATION	The art and science of conducting a ship safely from one point to another
NCB	National Cargo Bureau

NEGLIGENCE	Imprudent action or omission which may cause injury, damage or loss
NEGOTIABLE	In terms of documents, 'negotiable' means that e.g. a Bill of Lading is handed over/transferred in the right manner (viz. proper endorsement) to another person either endorsed in blank or endorsed to a person and that person acquires, by this transfer certain rights vis-a-vis the goods e.g. is entitled to take possession of the goods
NESTING	Implies that cargo is presented stacked in the contour of similarly shaped cargo, it may be likened to a stack of plates. This is particularly relevant in the presentation of tankage strakes for transport
NET MANIFEST	A manifest containing all freight details including negotiated disbursements
NET MARKET	An online intermediary that connects fragmented buyers and sellers. Net markets eliminate inefficiencies by aggregating offerings from many sellers or by matching buyers and sellers in an exchange or auction. For buyers, they lower purchasing costs while reaching new suppliers. For suppliers, they lower sales cost and reach new customers. A central hub where a trusted intermediary integrates both procedures and technology can save costs. Synonyms: infomediary, metamediary, electronic markets, e-markets, Internet markets, I-markets, vertical hubs, e-hubs, butterfly markets, vortex businesses, digital exchanges, online exchanges, fat butterfly
NET MARKET MAKER	A company creating an Internet market to match buyers and sellers. Doesn't necessarily own goods. (See market maker.)
NET TONNAGE	The measure of the useful capacity of a vessel determined in accordance with the provisions of the international convention on tonnage measurement of vessels
NET WEIGHT	The weight of the goods, excluding all packing
NETWORK EFFECT	Describes how all buyers and sellers benefit when a new market participant is added. The network effect produces a cycle with more buyers attracting more sellers and more sellers attracting more buyers. Robert Metcalfe created the notion that the value of a network grows by the square of the number of participants. Synonym: Metcalfe's Law. (See liquidity, critical mass.)
NETWORK PLANNING SYSTEM	A technique for making a time schedule for the implementation of a project
NM	Nautical Mile. One minute of latitude; approximately 6,076 feet – about 1/8 longer than the statute mile of 5,280 feet

NON VESSEL OPERATING COMMON CARRIER (NVOCC)	A party who undertakes to carry goods and issues in his own name a Bill of Lading for such carriage, without having the availability of any own means of transport
NON-REVERSIBLE	(Detention). If loading completed sooner than expected, then saved days will not be added to discharge time allowed.
NOR	Notice of Readiness
NORMAL CHARGE	The specified general cargo rate without any quantity discount (aircargo). Normal General Cargo Rate. The under 45 kgs rate or, if no under 45 kgs rate exists, the under 100 kgs rate (aircargo). Synonym: Normal Rate
NORMALISE	To create a consistent set of terms and product descriptions, often using industry-specific translation software. Primarily used by catalog aggregators, normalization technology requires translating schema or structures in product databases. (See ontology.)
NOTICE OF READINESS	Written document or telex issued by the master of a vessel to the charterers advising them the moment when a vessel is ready to load or discharge. Document advising a consignee or his agent that cargo has arrived and is ready for delivery
NOTIFY ADDRESS	Address of the party other than the consignee to be advised of the arrival of the goods
NOTIFY PARTY	The party to be notified of arrival of goods
NOUVELLES FRONTIERES	A 1986 ruling by the Court of Justice which ruled that air transport was not exempt from EC competition policy
NRT	Net Restricted Tonnage
NVOCC	See Non Vessel Operating Common Carrier
NYPE	New York Produce Exchange
OBO	Ore/Bulk/Oil Vessel
OBSOLETE STOCK	The products or materials that cannot be or is unlikely to be used in future processes and which is to be sold or disposed of through the usual outlets
OFFSHORE	Contracting work carried out at sea (e.g. drilling for oil)
OIL BULK ORE VESSEL (OBO-VESSEL)	A vessel, designed for the carriage of either dry or liquid bulk cargo
ON-BOARD COMPUTER	Cab-mounted device which electronically or mechanically records data such as truck speed, engine rpm, idle time and other information useful to trucking management
ONCARRIAGE	The carriage of goods (containers) by any mode of transport to the place of delivery after discharge from the ocean vessel (main means of transport) at the port (place) of discharge

ONTOLOGY	A Yahoo-like hierarchy of relationships and a glossary used as a standardization device to describe goods and services and to facilitate commerce in a Net market. (See normalize.)
ONE WAY PALLET	See disposable pallet. Note: The addition 'One Way' has nothing to do with the number of pallet sides in which the forks of e.g. a fork lift can enter, as opposed to the two and four way pallets
OO	Owners Option
OBO	Ore/Bulk/Oil Vessel
OPEN ORDER	See Backlog
OPEN SIDED CONTAINER	Shipping container with frames with wire-mesh at the sides covered by means of a tarpaulin which can be dropped down to give unrestricted access to the sides of the container for loading or discharging
OPEN TOP CONTAINER	A freight container similar in all respects to a general purpose container except that it has no rigid roof but may have a flexible and movable or removable cover, for example one made of canvas or plastic or reinforced plastic material normally supported on movable or removable roof bows
OPERATING EFFECIENCY	A ratio of the actual output of a piece of equipment, department, or plant as compared to the planned or standard output
OPERATIONS RESEARCH	The development and application of quantitative techniques to the solution of problems. More specifically, theory and methodology in mathematics, statistics, and computing are adapted and applied to the identification, formulation, solution, validation, implementation, and control of decision making problems
OPERATOR	The party responsible for the day to day operational management of certain premises such as ware-houses, terminals and vessels
OPYIMAL TRIM	The best calculated TRIM related to speed engine capacity, fuel consumption for a specific sailing condition
OPTIMISATION	Achieving the best possible solution to a problem in terms of a specified objective function
OPTION	One of a limited range of choices or features that is offered to a customer when purchasing an otherwise basic standard product and that has to be an integral part of the product (used in commercial trading)
OPTIONAL CARGO	Cargo of which the final destination is not known at the moment of booking but will be indicated during the transport
OPTIONAL PORT	A port of which it is not known whether or not it will be called by a vessel during a voyage

ORDER	A request to deliver specified quantities of goods or to render specific services
ORDER LINE	Each line on a customer's purchase order. An order line always contains one Stock Keeping Unit (SKU) only, but the number may vary
ORGANISATION	An identifiable social unit with a particular responsibility which endeavour to achieve multiple goals by coordinated activities and relationships between members and objects
OSH	Open Shelter Deck
OUT OF GAUGE CARGO	Cargo which dimensions are exceeding the normal dimensions of a 20' or 40' container, e.g. overlength, overwidth, overheight, or combinations thereof
OUTSIDER	A carrier, which operates on a route served by a liner conference but which is not a member of that conference
OUTWARD HANDLING	The operations to be performed on outgoing goods from a production unit, both administrative and physical, starting at the moment forwarding orders can be executed to the moment of actual departure of the goods
OVERBOARD	Over the side or out of the ship
OVERCARRIER	A carrier within a consortium who carries cargo beyond the allotment distributed to him
OVERHAUL	To extensively inspect and repair a system or component
OVERHEIGHT CARGO	Cargo, exceeding the standard height
OVERLENGTH CARGO	Cargo, exceeding the standard length
OVERPACK	A unit used by a single shipper to contain one or more packages and to form one handling unit for convenience of handling and stowage. Dangerous goods packages contained in the overpack must be properly packed, marked, labelled and in proper condition as required by the Regulations regarding dangerous goods (aircargo)
OVERTIME	Work beyond normal established working hours that usually requires a premium to be paid to the employees concerned
OVERWIDTH CARGO	Cargo, exceeding the standard width
OWNER	The legal owner of cargo, equipment or means of transport
OWNERS CONTAINER CODE	See Container Prefix
OWNER-OPERATOR	Trucker who owns and operates his own truck(s)
OWS	Owners
P&I	Protection and Indemnity Insurance

PACKING	Any physical piece of cargo in relation to transport consisting of the contents and its packing for the purpose of ease of handling by manual or mechanical means. The final product of the packing operation consisting of the packing and its contents to facilitate manual or mechanical handling. Synonym: Parcel
PACKAGING	Materials used for the containment, protection, handling, delivery and presentation of goods and the activities of placing and securing goods in those materials
PACKING	Any container or other covering in which goods are packed
PACKING INSTRUCTION	Document issued within an enterprise giving instructions on how goods are to be packed
PACKING LIST	Document specifying the contents of each individual package
PACKING UNIT	A type of package where a standard quantity of products of a specific product type can be packed and that requires no additional packaging for storage and shipment
PALLET	A platform on which goods can be stacked in order to facilitate the movement by a fork lift or sling
PALLET CONVERTOR	Superstructure which can be applied to a pallet to convert it into either a box or post pallet
PALLET RACK	A skeleton framework, of fixed or adjustable design, to support a number of individual pallet loads
PALLET TRUCK	Pedestrian- or rider-controlled non-stacking lift truck fitted with forks
PANAMAX SIZE	The maximum measurements and dimensions of a vessel capable to pass the Panama Canal
PARCEL	See Package
PARTICULAR AVERAGE	A fortuitous partial loss to the subject matter insured, proximately caused by an insured peril but which is not a general average loss. Particular average only relates to damage and/or expenses which are exclusively borne by the owners of a vessel which has sustained damage as a result of e.g. heavy weather or by the owners of the cargo, which has been damaged in transit
PARTITION	See Divider
PASTUS	Past Us
PAYEE	A party to whom a payment is made or owed
PAYER	A party who pays or is to pay
PAYLOAD	The revenue-producing load carried by a means of transport
PAYMENT	That which discharges a debt

PAYMENT AGAINST DOCUMENTS	Instructions given by a seller to a bank to the effect that the buyer may collect the documents necessary to obtain delivery of the goods only upon actual payment of the invoice
PC	Period of Charter
PCGO	Part Cargo
PCT	Percent
PDPR	Per Day Pro Rata
PERDIEM	By the Day
PERFORMANCE INDICATOR	A variable indicating the effectiveness and/or efficiency of a process
PERFORMANCE MEASUREMENT	The comparison of the results of business processes with each other or with standards in order to know the effectiveness of these processes and/or the supportive actions
PER SE	By Itself
PHPD	Per Hatch Per Day
PHYSICAL DISTRIBUTION	Those activities related to the flow of goods from the end of conversion to the customer
PHYSICAL DISTRIBUTION MANAGEMENT	The planning execution and control of those activities which are related to the flow of goods from the end of conversion to the customer
PICK AND PACK	Taking goods out of a stock and packing them according to customer conditions
PICK ORDER	An order to pick certain quantities of goods out of a stock
PICK UP AND DELIVERY	A service concerning the collection of cargo from the premises of the consignor and the delivery to the premises of the consignee
PICKING	Taking products or components out of a stock
PICKING LIST	A list used to collect items from stores needed to fulfil an order. Synonym: Material issue list, Kitting list
PIER	See quay
PIGGYBACK	The carriage of road vehicles and trailers on railway wagons. Synonym: Huckepack Carriage
PILFERAGE	Petty stealing of goods from a ship's hold, cargo shed or warehouse
PIPELINE	A line of pipes for conveying liquids and gasses. The physical goods flow from a supplying organization to a receiving organization
PIPELINE INVENTORY	The amount of goods in a pipeline: the sum of loading stock, goods in transit and receiving stock. Synonym: Floating Stock

PLACE OF ACCEPTANCE	See place of receipt
PLACE OF DELIVERY	The location where a consignment (shipment) is delivered to the consignee viz. the place where the carrier's liability ends for the transport venture
PLACE OF RECEIPT	The location where a consignment (shipment) is received by the carrier from the shipper viz. the place where the carrier's liability for transport venture commences. Synonym: Place of Acceptance
PLACEMENT	The activity of positioning an object or goods in a chosen location or position
PLANNING	The setting of goals over a certain time and the determination of how to achieve these goals and with what resource
PLANNING HORIZON	The period of time to which a certain particular plan relates
PLATFORM 1	The bare floor of a container, suitable for the carriage of uncontainerable cargo, as several platforms can be placed together to provide a larger base. Plated for the carriage of heavy goods. 20' and 40'
PLATFORM 2	The area on an airport where aircrafts are parked for embarkation and/or loading and discharging purposes (aircargo). Synonym: Apron, Ramp
PLATFORM BODY	A truck or trailer without ends, sides or top but with only a floor
PLIMSOLL MARK alt. PLIMSOLL LINE alt. LOAD LINE	An internationally recognised line painted on the side of merchant ships. When a ship is loaded, the water level is not supposed to go above the line. Water can reach different parts of the line as its temperature and saltiness varies with the season and location.
POINT VALUE	The point value can be seen as the relative value of an empty container of a certain size type in a depot location. The system serves to quantify the imbalance costs resulting from a full container move and are the result of empty optimization calculations. Point values are created on forecasted container flows between depot locations. They are calculated taking into account a.o. the forecasted imbalances plus repositioning, storage and container costs for empty moves and expressed in USD. Note: In the various computer systems point values are used to calculate the imbalance charge or credit for a particular container flow. This charge or credit is the difference in point values between start and end depot location
PONTOON	A vessel with flat deck and a shallow draft
POOL	The shared use of e.g. equipment by a number of companies, which make together the investments in the equipment mentioned

POOP	Aft part of a vessel where the steering engine is located
PORT	Harbour having facilities for vessels to moor and load or discharge. The left side of a ship looking forward. A harbour.
PORT OF CALL	Place where a vessel actually drops anchor or moors during a certain voyage
PORT OF DISCHARGE	The port where the cargo is actually discharged (unloaded) from the sea (ocean) going vessel
PORT OF LOADING	The port where the cargo is actually loaded on board the sea (ocean) going vessel
PORTAL CRANE	A type of gantry crane with vertical legs of sufficient height and width to permit vehicles or railroad equipment to pass between the legs
PORTLOG	A statement concerning a vessel containing the actual arrival and departure time used tugs, draft, deadweight, quantity of discharged and loaded goods/containers and any other important particulars
POSITIONING	The transport of empty equipment from a depot to shipper's premises or from consignee's premises back to a depot as the empty leg of a carrier haulage transport
POSTAL CODE	A national code maintained by the Postal Authorities designed to indicate areas and accumulated addresses to facilitate sorting and the delivery of mail and other goods. Note: The coding system is different in the various countries throughout the world. In the Netherlands the code consists of 4 figures and 2 characters
PRACTICE	That what has become customary as a result of repeated acts
PRATIQUE	Licence or permission to use a port
PREAMBLE	Introduction to a charter party
PROFORMA	Estimated Account
PRECARRIAGE	The carriage of goods (containers) by any mode of transport from the place of receipt to the port (place) of loading into the ocean vessel (main means of transport)
PRECARRIER	The carrier by which the goods are moved prior to the main transport
PRESHIPMENT INSPECTION (PSI)	The checking of goods before shipment for the purpose of determining the quantity and/or quality of said goods by an independent surveyor (inspection company) for phytosanitary, sanitary and veterinary controls. Presently there is a tendency by developing countries to use the inspection also for the purpose of determining whether the price charged for certain goods is correct

PRE-SLINGING	The act of placing goods in slings which are left in position and used for loading into and discharging from a conventional vessel
PRE-TRIP INSPECTION (PTI)	A technical inspection of Reefer containers prior to positioning for stuffing
PRICE TRANSPARENCY	When both buyer and seller know pricing. Net markets can eliminate arbitrage situations when only a broker knows the price. Net markets can result in sellers making more money and buyers paying a lower price, since broker margins are reduced
PRINCIPAL	Person for whom another acts as agent
PRINCIPAL CARRIER	See Responsible Carrier
PRINCIPAL CORPORATE BODY	The company that owns the various subsidiary companies or branches acting as customers on their own and is registered as the corporate customer for statistical purposes
PRIORITY ORDER	An order which is identified as taking precedence over other orders to ensure its completion in the minimum time. Synonym: Urgent order, Rush order
PRIVATE CARRIER	Business which operates trucks primarily for the purpose of transporting its own products and raw materials. The principle business activity of a private carrier is not transportation
PRIVATE WAREHOUSE	A warehouse operated by the owner of the goods stored there
PRO FORMA INVOICE	Draft invoice sent to an importer by the exporter prior to order confirmation and shipment to assist in matters relating to obtaining import licences or foreign exchange allocations, or simply to advise the value of a consignment so that letters of credit can be opened
PROCUREMENT	The activities which ensure the availability of the material and or services in the desired quantity, quality, place and time from the supplier
PROCUREMENT HUB	An MRO procurement marketplace for routine purchases such as office supplies, travel services, or computers needed to run a business but not central to the business's output. A type of horizontal or functional market. Examples: Ariba, Commerce One. (Related terms: MRO, horizontal market)
PROCUREMENT LOGISTICS	Control of the flow of materials up to the manufacturing process
PRODUCT	A result, end item or output from a certain process
PRODUCT CHAIN	All phases in the transformation- or production process of one product
PRODUCT LIFE CYCLE	The period of time between the introduction date and end date of a product in the market. Note: Phases are introduction, growth, maturity, saturation, decline & end

PRODUCTION	The conversion of materials and or assembly of components to manufacture goods, products or services. The total quantity of goods manufactured or to be manufactured in a particular period of time expressed in quantitative or financial terms. (The term manufacturing is often used specifically for physical operations resulting in a product)
PRODUCTIVITY	Relative measure of output of labour hour or machine hour
PROFIT CENTRE	An organizational unit which will be held responsible for its own profits and losses
PROJECT CARGO	Quantity of goods connected to the same project and often carried on different moments and from various places. Project cargo can be described as large volume, overdimensional and/or heavy lift cargoes that are usually outside of normal tariff provisions
PROOF OF DELIVERY	The receipt signed by the consignee upon delivery
PROPER SHIPPING NAME	A name to be used to describe particular goods on all shipping documents and notifications and, if appropriate, on the goods
PROPRIETY STANDARD	A standard which has been endorsed by industry or government as the accepted international standard, but not officially approved by an accredited standards body such as ISO
PROTECTION AND INDEMNITY CLUB (P&I CLUB)	A mutual association of shipowners who provide protection against liabilities by means of contributions
PROTOCOL	A statement drawn up to attest certain events
PUBLIC AUTHORITIES	The agencies or officials in a state responsible for the application and enforcement of the laws and regulations of that state. Source: IMO.
PUBLIC WAREHOUSE	A warehouse which is available to all companies and persons who wish to make use of the services offered
PULL DISTRIBUTION SYSTEM	A system to provide warehouses with new stock on request of the warehouse management
PURCHASE ORDER	A definite order for one or more deliveries by the supplier to the customer of a specific quantity of goods, materials, services or products under agreed terms of delivery and prices
PURCHASING HUB	Buyer-centric mediators that aggregate demand from small buyers to negotiate better terms with large sellers. Can be horizontal (operating supplies) or vertical manufacturing. Used for spot purchasing (using exchange or auction) or systematic purchasing (catalog mechanism). The horizontal purchasing hubs use horizontal logistics (UPS, for example), while the vertical purchasing hubs generally need vertical logistics (for hazardous chemicals, for example) work with existing distributors

PUS	Plus Us
PUSH DISTRIBUTION SYSTEM	A system to provide warehouses with new stock upon decision of the supplier of the goods
PWWD	Per Weather Working Day
QUALIFIER	A data element whose value shall be expressed as a code that gives specific meaning to the function of another data element or a segment
QUALITY (ISO8402)	The totality of features and characteristics of a product or service that bear on its ability to satisfy stated or implied needs. Note: The ISO9000 standards on quality management and quality assurance consists of 4 standards: 9000 guidelines for selection and use, 9001 model for quality assurance in design/development 9002 model for quality assurance in production and installation, 9003 model for quality assurance in final inspection and test, and 9004 guidelines for quality management and quality system elements, part 2 are guidelines for services
QUALITY ASSURANCE (ISO8402)	All those planned and systematic actions necessary to provide adequate confidence that a product or service will satisfy given requirements for quality
QUALITY CONTROL (ISO8402)	The operational techniques and activities that are used to fulfill requirements for quality
QUANTITY CHARGE	The unit rate which is lower than the normal rate and applies to shipments meeting specific weight requirements (aircargo)
QUANTITY DISCOUNT	A proportional reduction of a rate based on quantity (aircargo)
QUARANTINE	The period during which an arriving vessel, including its equipment, cargo, crew or passengers, suspected to carry or carrying a contagious disease is detained in strict isolation to prevent the spread of such a disease
QUAY	That part of a wharf which is intended for the mooring of vessels. Synonym: pier
QUEUE	A stored arrangement of computer data, programs or messages, waiting to be processed in the order in which they were submitted
QUOIN	Timber wedge used to secure drums against movement
QUOTAS	A system of controlling imports, exports or production by specifying a certain limitation
QUOTATION	Amount stated as the price according to tariff for certain services to be provided or issued to a customer with specification on conditions for carriage

QUOTATION EXPIRATION DATE	The date as from which a quotation price is no longer valid
QUOTA RESTRICTIONS	Restraints upon trade which limit the volume of exports into a country, abolished within the EC by 1968, and removed in many of the international agreements to which the EC is party
RAIL CAR	A wheeled wagon used for the carriage of cargo by rail
RAIL CONSIGNMENT NOTE	A document evidencing a contract for the transport of goods by rail
RAMP	An artificial inclined path, road or track along which wheeled vehicles, cargo and trailers may pass for the purpose of changing their elevation and facilitating the loading and unloading operation (e.g. an entrance way into a Roll-on Roll-off vessel). For aircargo see Platform
RATE	The price of a transport service. Quantity, amount or degree measured or applied
RATE OF CALCULATION	A factor for the calculation of an amount
RATE OF TURN	The figure indicating the speed of a change of course of a means of transport expressed in degrees per minute
RATING	A class to which an article is assigned
RCVR	Receiver
REAL TIME	The description for an operating system that responds to an external event within a short and predictable time frame. Unlike a batch or time-sharing operating system, a real-time operating system provides services or control to independent ongoing physical processes
REBATE	That part of a transport charge which the carrier agrees to return
RECAP	Recapitulation of the terms and conditions agreed
RECEIPT	A written acknowledgement, that something has been received
RECEIVING CARRIER	The carrier receiving a consignment on behalf of a carrier, agent or shipper for onward transport (aircargo)
RECEIVING STOCK	The stock comprising all the goods that have arrived at the door of the receiving organization and which is not yet available in the stock of that organisation
RECONDITIONING	All activities connected with restoring and or adjusting the packaging of a product. In such manner that it can be presented to the customer in the requested form
REVERSIBLE	(Detention). If loading completed sooner than expected at load port, then days saved can be added to discharge operations.

RECONDITIONING OF GARMENTS	The act or process of bringing garments after transport in shop's condition
REDELIVERY	Return of a shipment to the party who originally delivered it to the carrier (aircargo). Return of a charter vessel to the owners
REEFER	Refrigerated trailer with insulated walls and a self-powered refrigeration unit. Most commonly used for transporting food
REEFER CARGO	Cargo requiring temperature control
REEFER CONTAINER	A thermal container with refrigerating appliances (mechanical compressor unit, absorption unit etc.) to control the temperature of cargo
REFORWARDING CHARGE	Charges paid or to be paid for subsequent surface or air transport from the airport of destination by a forwarder, but not by a carrier under the Air Waybill (aircargo)
REFUND	The repayment to the purchaser of the total charge or a portion of that charge for unused carriage
REGION	Specified geographical area for operational purposes
REGISTER TON	The unit of measurement for the internal capacity of a vessel whereby one register ton equals 100 cubic feet (2.83 cubic meter). The gross (bruto) tonnage comprises all spaces below the main (tonnage) deck and the enclosed spaces above the main (tonnage) deck less exempted spaces. The net tonnage consists of the gross tonnage less exemptions like ballast tanks, engine room, living quarters etc. The register tonnages are mentioned on the tonnage certificate
REGROUPAGE	The process of splitting up shipments into various consignments (degroupage) and combining these small consignments into other shipments (groupage)
RE-INVOICING	The procedure whereby goods shipped directly from a supplier to the customer are invoiced in two stages: at first by the supplier to an intermediary and subsequently by the intermediary to the customer
REJECTION	Non-acceptance of e.g. cargo
RELAY	Common practice in the less-than-truckload industry, in which one driver takes a truck for 8 to 10 hours, then turns the truck over to another driver, pony express style
RELIABILITY OF DELIVERY	The reliability of a supplier concerning the agreed terms of delivery with regard to the quality, quantity, delivery time, conditions and price
REPLACEMENT	Indicating that a subject is interchangeable with another subject, but which differs physically from the original subject in that the installation of the replacement subject requires extra machining or provisions in addition to the normal application and methods of attachment

REPLENISHMENT	Completion of stock
REQUEST FOR PROPOSALS (RFP)	Invitation to suppliers to bid on supplying products or services that are difficult to describe for a company or public agency
REQUEST FOR QUOTATION (RFQ)	Invitation to suppliers to bid on supplying easily described products or services needed by a company or public agency
RESERVATION	Allotment in advance of space or weight capacity. Also referred to as 'booking'
RESERVE INVENTORY	See Safety Stock
RESPONSIBLE CARRIER	The carrier liable under the terms of a consortium Bill of Lading. Carrier responsible for the transport of goods as indicated in the transport document (aircargo). Synonym: Principal Carrier
RETURNS	Goods returned to their place of acceptance
REVENUE	Amounts of income stemming from the provision of transport services
REVERSIBLE	(Detention). If loading completed sooner than expected at load port, then days saved can be added to discharge operations
REVERSE ACTIONS	Buyers post their need for a product or service, then suppliers bid to fulfill that need. Unlike an auction, prices only move down. FreeMarkets (industrial parts, raw materials) uses reverse auctions as its primary market mechanism, serving large buyers. Since buyer power is key to reverse auctions, they work either for large enterprises or when practiced by intermediaries like KillerBiz and BizBuyer, which aggregate demand of many small buyers. Reverse auctions also are becoming common features of many Net markets
REVERSE DISTRIBUTION	The collection of used, damaged, or outdated products and/or packaging from end-users
RINACERTIFICATE	Certificate issued by the Italian Government for carrying dangerous goods in Italian Waters
ROAD CARRIER	Party undertaking transport by road of goods from one point to another such as indicated in the contract. Synonym: Haulier
ROAD RAILER	Semitrailer specially designed to travel both on highway and on rails. Manufactured by Wabash Corp
ROAD VEHICLE	A means of transport capable and allowed to move over public roads and other landways
ROB	Remaining On Board
ROLL TRAILER	Special trailer for terminal haulage and stowage on board of Roll-on Roll-off vessels. Also referred to as Mafi Trailer
ROLLING RESISTENCE	The total frictional force that a tyre, a set of tyres or all the tyres on a vehicle is developing with the road

ROLL-ON-ROLL-OFF (RORO)	System of loading and discharging a vessel whereby the cargo is driven on and off by means of a ramp
RORO	See Roll-on Roll-off
ROTATION	Sequence in which a vessel calls at the ports on her itinerary
ROUND TRIP	A voyage, a journey etc. to a certain place, port or country and back again
ROUTE	The track along which goods are (to be) transported
ROUTING	The determination of the most efficient route(s) that people, goods, materials and or means of transport have to follow. The process of determining how a shipment will be moved between consignor and consignee or between place of acceptance by the carrier and place of delivery to the consignee. The process of aiding a vessel's navigation by supplying long range weather forecasts and indicating the most economic and save sailing route
ROW	A vertical division of a vessel from starboard to portside, used as a part of the indication of a stowage place for containers. The numbers run from midships to both sides
RT	Revenue Tonne (i.e. 1.0 metric tonne or 1.0 cubic meter, whichever greater). The overall RT is calculated on a line by line basis of the Packing List using the largest amount. The overall freight liability is calculated on the total RT amount, multiplied by the freight rate.
SAD	See Single Administrative Document
SAFE WORKING LOAD (SWL)	The maximum load any lifting appliance may handle
SAFETY STOCK	In general, a quantity of stock planned to be in inventory to protect against fluctuations in demand and/or supply. In the context of master production scheduling, safety stock can refer to additional inventory and/or capacity planned as protection against forecast errors and/or short terms changes in the backlog. Also referred to as 'overplanning' or a 'market hedge'. Synonym: Reserve Inventory
SAID TO CONTAIN (STC)	Term in a Bill of Lading signifying that the master and the carrier are unaware of the nature or quantity of the contents of e.g. a carton, crate, container or bundle and are relying on the description furnished by the shipper
SALVAGE	The saving or rescue of a vessel and/or the cargo from loss and/or damage at sea
SATPM	Saturday P.M.
SB	Safe Berth

SCALE TON	Freighting measurement used in certain trades for various commodities
SCHEDULE	A timetable including arrival/departure times of ocean- and feeder vessels and also inland transportation. It refers to named ports in a specific voyage (journey) within a certain trade indicating the voyage number(s). In general: The plan of times for starting and/or finishing activities
SCP	A procedure covering non-restricted goods which enables approved exporters or agents to export goods on presentation of minimum information. The full statistical information is supplied within 14 days of shipment
SCR	See Specific Commodity Rate
SD (or SID)	Single Decker
SDR	See Special Drawing Rights
SEAFREIGHT	Costs charged for transporting goods over the sea. This does not cover haulage or loading/discharging costs but the sea transport only
SEAL	A device used for containers, lockers, trucks or lorries to proof relevant parties that they have remained closed during transport
SEAL LOG	A document used to record seal numbers
SEASONAL INVENTORY	Inventory built up in anticipation of a seasonal peak of demand in order to smooth production
SEAWORTHINESS	Statement of condition of the vessel (valid certificates, fully equipped and manned etc.). Fitness of a vessel to travel in open sea mostly related to a particular voyage with a particular cargo
SECTIONAL RATE	The rate established by scheduled air carrier(s) for a section of a through route (aircargo)
SED	See Shipper's Export Declaration
SEGREGATION	Distance required by the rules of IMDG or BC codes between the various commodities of dangerous and or bulk cargoes
SELFD	Self Discharging
SELLER'S MARKET	A 'seller's market' is considered to exist when goods cannot easily be secured and when the economic forces of business tend to be priced at the vendor's estimate of value. In other words, a state of trade favourable to the seller, with relatively great demand and high prices of something for sale

SEMI TRALIER 1	A vehicle without motive power and with one or more axles designed to be drawn by a truck tractor and constructed in such way that a portion of its weight and that of its load rest upon e.g. the fifth wheel of the towing vehicle
SEMI TRALIER 2	Usually 12.0 meter flat bed road trailers
SENDER	See Shipper
SERVICE LEVEL	A measure for the extent to which the customer orders can be executed at delivery conditions normally accepted in the market
SERVICE BILL	<p>A service Bill (of Lading) is a contract of carriage issued by one carrier to another for documentary and internal control purposes. For internal documentary and control purposes a so-called participating agent in a consortium uses some kind of document which, depending on the trade, is referred to as 'Memo Bill' which will among others state:</p> <ul style="list-style-type: none"> * Name of Carrier on whose behalf the original document (Way Bill, Bill of Lading, etc.) was issued * The original document number * The agent who issued the original document and his opponent at the discharging side * The number of packages, weight and measurement, marks and numbers and goods description * Further mandatory details in case of special cargo * No freight details will be mentioned and the Memo Bill is not a contract of carriage <p>See Bill of Lading</p>
SETTING/AIR DELIVERY TEMPERATURE	An indication in the documents (B/L) stating the air supply temperature to the container. Note: No other details than this temperature shall be included in the Bill of Lading
SF	Stowage Factor. Cubic space (measurement tonne) occupied by one tonne (2,240 lbs/1,000 kgs) of cargo
SHED	See Warehouse
SHELF LIFE	The specified length of time prior to use for which items which are inherently subject to deterioration are deemed to remain fit for use under prescribed conditions. Synonym: Storage life
SHIFT	Part of the work-program of a stevedoring company (a working day can have up to 3 shifts {24 hours})
SHINC	Sundays/Holidays Included
SHEX	Sundays/Holidays Excluded
SHIP	See Vessel

SHIP BROKER	Acts as intermediary between shipowners or carriers by sea on the one hand and cargo interests on the other. The functions are to act as forwarding agent or custom broker, fixing of charters, and acting as chartering agent
SHIP'S PROTEST	Statement of the master of a vessel before (in the presence of) competent authorities, concerning exceptional events which occurred during a voyage
SHIPMENT	A separately identifiable collection of goods to be carried. See Consignment. Note: In the United States of America the word shipment is used instead of the word consignment
SHIP OPERATOR	A ship operator is either the shipowner or the (legal) person responsible for the actual management of the vessel and its crew
SHIP OWNER	The (legal) person officially registered as such in the certificate of registry where the following particulars are contained. Name of vessel and port of registry. Details contained in surveyors certificate. The particulars respecting the origin stated in the declaration of ownership. The name and description of the registered owner, if more than one owner the proportionate share of each
SHIPPER	The merchant (person) by whom, in whose name or on whose behalf a contract of carriage of goods has been concluded with a carrier or any party by whom, in whose name or on whose behalf the goods are actually delivered to the carrier in relation to the contract of carriage. Synonym: Consignor, Sender
SHIPPER'S EXPORT DECLARATION (SED)	A United States customs form to be completed for all exports to assist the government in compiling export statistics
SHIPPER'S LETTER OF INSTRUCTION (SLI)	A document containing instructions given by the shipper or the shipper's agent for preparing documents and forwarding (aircargo)
SHIPPING CONTAINER	Standard-sized rectangular box used to transport freight by ship, rail and highway. International shipping containers are 20 or 40 feet long, conform to International Standards Organization (ISO) standards and are designed to fit in ships' holds. Containers are transported on public roads atop a container chassis towed by a tractor
SHIPPING WEIGHT	"Dry" weight of a truck including all standard equipment, but excluding fuel and coolant
SHIPPING DOCUMENTS	Documents required for the carriage of goods. Synonym: Transport Documents
SHIPPING INSTRUCTION	Document advising details of cargo and exporter's requirements of its physical movement
SHIPPING LABEL	A label attached to a shipping unit, containing certain data

SHIPPING MARKS	The identification shown on individual packages in order to help in moving it without delay or confusion to its final destination and to enable the checking of cargo against documents. Synonym: Marks
SHIPPING NOTE	Document provided by the shipper or his agent to the carrier, multimodal transport operator, terminal or other receiving authority, giving information about export consignments offered for transport, and providing for the necessary receipts and declarations of liability
SHORTAGE	The negative difference between actual available or delivered quantity and the required quantity
SHRINK WRAPPING	Heat treatment that shrinks an envelope of poly-ethylene or similar substance around several units, thus forming one unit. It is used e.g. to secure packages on a pallet
SHUT-OUT	Containers not carried on intended vessel
SHUTTLE SERVICE	The carriage back and forth over an often short route between two points
SIC	See Standard Industrial Classification
SIDING	A short railroad track connected with a main track by a switch to serve a warehouse or an industrial area
SIMULATION	The imitation of the reality for studying the effect of changing parameters in a model as a means of preparing a decision
SINGLE ADMINISTRATIVE DOCUMENT (SAD)	A set of documents, replacing the various (national) forms for customs declaration within European Community, implemented on January 1st, 1988. The introduction of the SAD constitutes an intermediate stage in the abolition of all administrative documentation in intra European Community trade in goods between member states
SINGLE MARKET	In which the twelve member states of the European Community form a Single Market in which there is free movement of goods, persons, services and capital. Came into being 01 01 1993, when export and import Custom entries were abolished for intra-community trade
SITPRO	National organization for the Simplification of International Trade PROCedures in the United Kingdom (e.g. in The Netherlands SITPRO is called 'Sitproneth', in France 'Simprofrance' and in Japan 'Jastpro')
SKELETON TRAILER	Road trailer consisting of a frame and wheels, specially designed to carry containers. See chassis
SKIDS	Are bearers (timber or steel) positioned under the cargo to enable forklift handling at port, and for ease of rigging and lashing on board ship.

SLEEPER	Sleeping compartment mounted behind a truck cab, sometimes attached to the cab or even designed to be an integral part of it
SLEEPER TEAM	Team of two drivers who alternative driving and resting
SLI	See Shipper's Letter of Instruction
SLIDING TANDEM	An undercarriage with a subframe having provision for convenient fore and aft adjustment of its position on the chassis/semi-trailer. The purpose being to be able to shift part of the load to either the king pin or the suspension to maximize legally permitted axle loads (road cargo)
SLING	Special chain, wire rope, synthetic fibre strap or ropes used for cargo handling purposes
SLOT	The space on board a vessel, required by one TEU, mainly used for administrative purposes
SLOT CHARTER	A voyage charter whereby the shipowner agrees to place a certain number of container slots (TEU and/or FEU) at the charterer's disposal
SN	Satellite Navigation - A form of position finding using radio transmissions from satellites with sophisticated on-board automatic equipment
SOB	Shipped on board. An endorsement on a B/L confirming loading of goods on the vessel. See also Cell Position
SOC	Shipper Owned Container
SOF	Statement of Facts
SP	Safe Port
SPACE CHARTER	A voyage charter whereby the shipowner agrees to place part of the vessels capacity at the charterers disposal
SPECIAL DRAWING RIGHTS (SDR)	Unit of account from the International Monetary Fund (IMF), i.a. used to express the amount of the limitations of a carrier's liability
SPECIAL RATE	A rate other than a normal rate (aircargo)
SPECIFIC COMMODITY RATE (SCR)	A rate applicable to carriage of specifically designated commodities (aircargo)
SPECIFIED RATE	A rate specified in an IATA Cargo Tariff Coordination Conference resolution (aircargo)
SPEEDABILITY	Top speed a vehicle can attain as determined by engine power, engine governed speed, gross weight, driveline efficiency, air resistance, grade and load
SPIDERING	Is the strengthening of circular tanks for transport, this prevents the tanks from becoming warped. The tanks are strengthened with steel or wood crossbeams giving a "spider" appearance

SPOKE	The stretch between a hub and one of the group of consignees and/or consignors being served by the hub
SPONTANEOUS IGNITION TEMPERATURE	The lowest temperature at which a substance will start burning spontaneously without an external source of ignition
SPOT MARKET	A market for unplanned purchases not made under contract terms. Transactions usually made on a one-time basis. Related terms: spot buy, spot demand
SPREADER	Device used for lifting containers and unitized cargo. Beam or frame that holds the slings vertical when hoisting a load, to prevent damage to cargo
SRBL	Signing and Releasing Bill of Lading
SSHEX	Saturdays, Sundays, Holidays Excluded
SSHINC (or SATSHINC)	Saturdays, Sundays, Holidays Included
STABILITY	The capacity of a vessel to return to its original position after having been displaced by external forces. The stability of a vessel depends on the meta-centric height. It is paramount that a vessel is stable in all aspects at all times. When cargo is loaded/discharged, the stability is monitored by a computer, which takes into account the weight and position of cargo within the vessel.
STACK	An identifiable amount of containers stowed in a orderly way in one specified place on an (ocean) terminal, container freight station, container yard or depot (see container stack)
STACKING	To pile boxes, bags, containers etc. on top of each other
STACKWEIGHT	The total weight of the containers and cargo in a certain row
STANDARDS	Efforts to create wide use of specific protocols so software from different vendors can interoperate more easily, particularly within a vertical industry. Standards bodies or efforts often work more slowly than entrepreneurial companies in setting up interoperable terms of trade. Many e-commerce standards today are based on XML (eXtensible Markup Language), which provides a flexible way to describe product specifications or business terms. Relevant b2b e-commerce standards efforts include BizTalk, promoted by Microsoft so different industries can communicate online with each other; Open Buying on the Internet (OBI), overseen by trade group CommerceNet; and RosettaNet, an effort within the computer manufacturing industry
STANDARD COSTS	A carefully prepared estimate of the cost of performing a given operation under specified conditions. Note: A standard work order describes a standard operation for which a standard cost is to be established

STANDARD INDUSTRIAL CLASSIFICATION (SIC)	A method, used in the United States, to categorize companies into different industrial groupings
STANDARD PRODUCT MODULE (SPM)	The building blocks used by business management to define services (shipment products) which can be offered to customers. They describe a more or less isolated set of activities with a standard cost attached to it. For operations management each module defines a combination of standard operations that needs to be carried out for a customer. Note: SPM's can be regarded as the interface between business and operations management
STANDARDS TESTING	Determines whether the national, international, or military standards and specifications) are viable and implementable
STARBOARD	Right side of a ship when facing the front or forward end.
STC	See Said To Contain
STEM	Subject to Enough Merchandise (Availability of cargo). Also, the forward most part of the bow.
STEERING CONTAINERS	The function, with the aid of specific software for tracking and forecasting (IRMA, MINKA), to direct empty containers to demanding areas at minimum costs
STERN	The foremost or after part of a ship
STICKY, STICKINESS	The ability to retain participants. (See switching costs, lifetime value of the customer.)
STOCK	The materials in a supply chain or in a segment of a supply chain, expressed in quantities, locations and or values. Synonym: Inventory when used as a generic term, common in the USA and extensive in the UK
STOCK CONTROL	The systematic administration of stocklevels with respect to quantity at all times
STOCK KEEPING UNIT (SKU)	The description of the unit of measurement by which the stock items are recorded on the stock record
STOCK LOCATOR SYSTEM	A system in which all places within a warehouse are named or numbered
STACK POINT	A point in the supply chain meant to keep materials available
STOCK RECORD	A record of the quantity of stock of a single item, often containing a history of recent transactions and information for controlling the replenishment of stock
STORAGE	The activity of placing goods into a store or the state of being in store (e.g. a warehouse)
STORAGE CHARGE	The fee for keeping goods in a warehouse
STORES	Provisions and supplies on board required for running a vessel

STOWAGE	The placing and securing of cargo or containers on board a vessel or an aircraft or of cargo in a container
STOWAGE FACTOR	Ratio of a cargo's cubic measurement to its weight, expressed in cubic feet to the ton or cubic metres to the tonne, used in order to determine the total quantity of cargo which can be loaded in a certain space
STOWAGE INSTRUCTIONS	Imperative details about the way certain cargo is to be stowed, given by the shipper or his agent
STOWAGE PLAN	A plan indicating the locations on the vessel of all the consignments for the benefit of stevedores and vessel's officers
STOWAWAY	An unwanted person who hides on board of a vessel or an aircraft to get free passage, to evade port officials etc
STRADDLE CARRIER	Wheeled vehicle designed to lift and carry shipping containers within its own framework. It is used for moving, and sometimes stacking, shipping containers at a container terminal
STRADDLE CRANE	A crane usually running on rails and spanning an open area such as rail-tracks or roadways
STRAIGHT TRUCK	Vehicle which carries cargo in a body mounted to its chassis, rather than on a trailer towed by the vehicle
STRANGE ATTRACTOR	A key feature that causes buyers and sellers to use a Net market, often eliminating a transaction cost in a specific industry. Examples: CarStation (locating, then obtaining auto body parts), e-Chemical (distributing industrial chemicals), Chemdex (comparing chemical reagents from different vendors), Floraplex (paying sellers in seven days, not 45)
STRAP	A band of metal, plastic or other flexible material used to hold cargo or cases together
STRETCH	The leg between two points
STRIPPING	The unloading of cargo out of a container. Synonym: Devanning, Unstuffing, Unpacking
STUFFING	The loading of cargo into a container. Synonym: Vanning, Packing
SUB	Subject (to). Depending upon as a condition
SUBOPTIMISING	Striving for optimum performance in one element of an organization disregarding the effects this may cause to the performance of the other elements. In other words, a solution for a problem that is best from a narrow point of view but not from a higher or overall company point of view
SUBSTRETCH	Part of a stretch. This term is used if it is necessary to distinguish between a stretch and a part thereof

SUPERCARGO	Person employed by a ship owner, shipping company, charterer of a ship or shipper of goods to supervise cargo handling operations. Often called a port captain.
SUPPLY CHAIN	A sequence of events in a goods flow which adds to the value of a specific good. These events may include: -conversion -assembling and/or disassembling -movements and placements
SUPPLY CHAIN MANAGEMENT	An attempt to coordinate processes involved in producing, shipping and distributing products, generally with large suppliers. Net markets can extend supply chain management to all trading partners regardless of size because they provide a central hub to integrate information from buyers and sellers
SUPPLY CHAIN VESSEL	Vessel which carries stock and stores to offshore drilling rigs, platforms
SURCHARGE	An additional charge added to the usual or customary freight
SURVEY	An inspection of a certain item or object by a recognized specialist
SURVEYOR	A specialist who carries out surveys. Note: A surveyor is quite representing a classification bureau or a governmental body
SWAD	Salt Water Arrival Draft
SWDD	Salt Water Departure Draft
SWITCHING COSTS	Costs incurred in changing suppliers or marketplaces. Net markets often seek to re-architect procurement, search, and other processes so buyers stay put, a key reason switching costs are higher in business-to-business than consumer e-commerce. (See lifetime value of the customer, churn)
SWL	See Safe Working Load
SWOP BODY	Separate unit without wheels to carry cargo via road sometimes equipped with legs to be used to carry cargo intermodal within Europe. The advantage being that this unit can be left behind to load or discharge whilst the driver with the truck/chassis can change to another unit. These units are not used for sea transport
SYNERGY	The simultaneous joint action of separate parties which, together, have greater total effect than the sum of their individual effects
SYSTEM	A whole body of connected elements which influence each other and have specific relations with the environment
T1	Goods that are not in free circulation are assigned the EC Customs code T1
T2	Goods that are in free circulation are assigned the EC Customs code T2

TALLYMAN	A person who records the number of cargo items together with the condition thereof at the time it is loaded into or discharged from a vessel
TANK CONTAINER	A tank, surrounded by a framework with the overall dimensions of a container for the transport of liquids or gasses in bulk
TANKER	A vessel designed for the carriage of liquid cargo in bulk
TARE MASS OF CONTAINER	See Tare Weight of Container
TARE WEIGHT OF CONTAINER	Mass of an empty container including all fittings and appliances associated with that particular type of container on its normal operating condition. Synonym: Tare Mass of Container
TARIFF	The schedule of rates, charges and related transport conditions
TARPAULIN	Waterproof material, e.g. canvas, to spread over cargo to protect it from getting wet
TAXONOMY	A classification system for items based on their relationship to one another. Related terms: ontology, normalize
TBN	To Be Named / To Be Nominated
TC	Time Charter - Owners agree to hire a particular ship for a set length of time and provide technical management, crewing etc
TCP	Time Charter Party
TERMINAL	A location on either end of a transportation line including servicing and handling facilities
TERMS OF DELIVERY	All the conditions agreed upon between trading partners regarding the delivery of goods and the related services. Note: Under normal circumstances the INCO terms are used to prevent any misunderstandings
TERMS OF FREIGHT	All the conditions agreed upon between a carrier and a merchant about the type of freight and charges due to the carrier and whether these are prepaid or are to be collected. Note: The so-called Combi terms based on the INCO terms do make a distinction what of the freight and related costs is to be paid by the seller and what by the buyer. In the UN recommendation 23 a coding system is recommended to recognize the various items
TEU	See Twenty Foot Equivalent Unit
THERMAL CONTAINER	A container built with insulating walls, doors, floor and roof by which heat exchange with the environment is minimized thus limiting temperature variations of the cargo
THIRD PARTY LOGISTICS	Supply of logistics related operations between traders by an independent organization

THROUGH CHARGE	The total rate from point of departure to point of destination. It may be a joint rate or a combination of rates (aircargo). Synonym: Through Rate
THROUGH ROUTE	The total route from point of departure to point of destination (aircargo)
THWARTSHIPS	At right angles to the centreline of the ship
TIDE	The periodic rise and fall of water level in the oceans
TIER	A horizontal division of a vessel from bottom to top. The numbers run from bottom to deck and from deck upwards and are used as a part of the indication of a stowage place for containers
TILT TRANSPORT	Road transport whereby the cargo area is protected against the elements by means of a tilt made of canvas or other pliable material
TIME BAR	Time after which legal claims will not be entered
TIME CHARTER	A contract whereby a vessel is let to a charterer for a stipulated period of time or voyage, for a remuneration known as hire, generally a monthly rate per ton deadweight or a daily rate. The charterer is free to employ the vessel as he thinks fit within the terms as agreed, but the shipowner continues to manage his own vessel through the master and crew who remain his servants
TIME SHEET	Statement, drawn-up by the ship's agent at the loading and discharging ports, which details the time worked in loading and discharging the cargo together with the amount of laytime used
TIR	Transport International des Merchandises par la Route
TOFC	See Trailer on Flat Car
TON	Unit of weight measurement: 1000 kilograms (metric ton) or 2,240 lbs (long ton). Unit of cubic measurement, mainly used to express the cubic capacity of a vessel. Unit of weight or measurement used as a basis for the calculation of freights (freight ton)
TONNAGE	Cubic capacity of a merchant vessel. Total weight or amount of cargo expressed in tons. The displacement of a vessel in tons of water; or a duty charged per ton of cargo at a port, pier, dock or canal
TOPSIDES	The sides of a ship between the waterline and the deck; sometimes referring to onto or above the deck
TRACING	The action of retrieving information concerning the whereabouts of cargo, cargo items, consignments or equipment

TRACKING	The function of maintaining status information, including current location, of cargo, cargo items, consignments or containers either full or empty
TRACTION	The power to grip or hold to a surface while moving without slipping
TRACTOR	A powered vehicle designed and used for towing other vehicles
TRADE	a)The exchange of goods, funds, services or information with value to the parties involved. This value is either previously agreed or established during business. b)A commercial connection between two or more individual markets
TRAFFIC	The number of passengers, quantity of cargo etc. carried over a certain route
TRAILER	A vehicle without motive power, designed for the carriage of cargo and to be towed by a motor vehicle
TRAILER OR FLAT CAR (TOFC)	Carriage of piggyback highway trailers on specially equipped railway wagons
TRAMP VESSEL	A vessel not operating under a regular schedule
TRANSFER CARGO	Cargo arriving at a point by one flight and continuing there-from by another flight (aircargo)
TRANSFERRING CARRIER	A participating carrier who delivers the consignment to another carrier at a transfer point (aircargo)
TRANSIT CARGO	Cargo between outwards customs clearance and inwards customs clearance. Cargo arriving at a point and departing there-from by the same through flight (aircargo)
TRANSIT SHIPMENT	A shipment passing between one port and another, or between a port and a final destination
TRANSMISSION CONTROL PROTOCOL/INTERNET PROTOCOL (TCP/IP)	A compilation of network and transport level protocols that allow a PC to speak the same language as other PCs on the Internet or other networks
TRANSPONDER	A device (chip) used for identification, which automatically transmits certain coded data when actuated by a special signal from an interrogator
TRANSPORT	The assisted movement of people and or goods. Synonym: Carriage. Note: Transport is often used as a generic term for various means of transport, and is distinguished from 'movement' in that it requires such means
TRANSPORT DOCUMENTS	See Shipping Documents

TRANSPORT INTERNATIONALLY BY ROAD (TIR)	A set of rules following a customs convention to facilitate the international, European transport of goods by road with minimal interference under cover of TIR-carnets
TRANSPORT POLICY	The subject of several legislative decisions since 1983, but while regulations apply to several different transport sectors, there is as yet no common transport policy
TRANS SIBERIAN LANDBRIDGE	Overland route from Europe to the Far East via the Trans Siberian Railway (TSR)
TRIM	Fore and aft balance of a ship
TRIP	See Voyage
TRIP LEASING	Leasing a company's vehicle to another transportation provider for a single trip
TRIP RECORDER	Cab-mounted device which electronically or mechanically records data such as truck speed, engine rpm, idle time and other information useful to trucking management
TRUCK	Class of automotive vehicles of various sizes and designs for transporting goods
TRUCKLOAD (TL)	The quantity of freight required to fill a trailer; usually more than 10,000 pounds
TRUNK	The stretch between two hubs mutually
TRUNKING	Movement of containers between terminal and carrier's inland facilities
TTL	Total
TUGMASTER	Brand name of tractor unit used in ports to pull trailers. They are equipped with a fifth wheel or a gooseneck type of coupling
TW	Tween Decker
TWEEN DECK	Cargo carrying surface below the main deck dividing a hold horizontally in an upper and a lower compartment
TWENTY FOOT EQUIVALENT UNIT (TEU)	Unit of measurement equivalent to one twenty foot shipping container
TWISTLOCK	Device which has to be inserted into the corner fittings of a shipping container and is turned or twisted, thus locking the container for the purpose of securing or lifting
TWO WAY PALLET	A pallet of which the frame permits the entry of forks of (e.g. a fork lift at two opposite sides)
TYPE OF CARGO	An indication of the sort of cargo to be transported, (e.g. Break Bulk, Containerized, RoRo)
TYPE OF EQUIPMENT	The type of material used, e.g. 40 feet container, four way pallet or mafi trailer

TYPE OF LOAD INDICATOR	A general reference or a classification of loads of cargo like 'FCL', 'LCL', 'unpacked' and even ship's convenience container, though this is rarely used nowadays
TYPE OF MEANS OF TRANSPORT	The type of vehicle used in the transport process, e.g. wide-body aircraft, tank truck or passenger vessel
TYPE OF MOVEMENT	Description of the service for movement of containers. Note: The following type of movement can be indicated on B/L and Manifest all combinations of FCL and LCL and break bulk and RoRo. Whilst only on the manifest combinations of House, Yard and CFS can be mentioned
TYPE OF PACKING	Description of the packaging material used to wrap, contain and protect goods to be transported. Synonym: Kind of Packing, Package Type
TYPE OF TRANSPORT	The indication whether the carrier or the merchant effects and bears the responsibility for inland transport of cargo in containers i.e. a differentiation between the logistical and legal responsibility. Note: Values are Carrier haulage and Merchant haulage, whilst in this context special cases are carrier-nominated merchant haulage, and merchant nominated carrier haulage
TYPE OF VESSEL	The sort of vessel used in the transport process e.g. Container, RoRo, or Multi Purpose.
UCP 500	See Uniform Customs and Practice for Documentary Credits
UIC	See Union Internationale des Chemins de Fer
ULCC	See Ultra Large Crude Carrier
ULD	See Unit Load Device
ULLAGE	Free space above a liquid contained in a tank, drum or tank-container, expressed as a percentage of the total capacity. Ullage is often used to leave room for possible expansion of the liquid
ULTRA LARGE CRUDE CARRIER (ULCC)	A vessel designed for the carriage of liquid cargo in bulk with a loading capacity from 250.000 till 500.000 DWT
UNCTAD	See United Nations Conference on Trade And Development
UNDERCARRIAGE	A supporting frame or structure of a wheeled vehicle. The landing gear of an aircraft
UNDERCARRIER	A carrier in a conference or consortium who carries less cargo than the allotment distributed to him
UNNUMBERDG	See United Nations Dangerous Goods Number
UNECE	See United Nations Economic Commission for Europe

UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS	The in 1993 revized rules of the International Chamber of Commerce (ICC) governing a letter of credit issued in respect of goods shipped applicable as from 1-1-1994
UNION INTERNATIONALE DES CHEMINS DE FER (UIC)	International railway union, in which most of the European national railway companies are united
UNIT LOAD	A number of individual packages bonded, palletized or strapped together to form a single unit for more efficient handling by mechanical equipment
UNIT LOAD DEVICE (ULD)	Any type of container or pallet, in which a consignment can be transported by air whether or not such a container is considered aircraft equipment. Any type of air freight container, aircraft container, aircraft pallet with a net, or aircraft pallet with a net over an igloo
UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT (UNCTAD)	A United Nations agency whose work in shipping includes the liner code involving the sharing of cargoes between the shipping lines of the importing and exporting countries and third countries in the ratio 40:40:20
UNITED NATIONS DANGEROUS GOODS NUMBER (UNDG NUMBER)	The four-digit number assigned by the United Nations Committee of Experts on the Transport of Dangerous Goods to classify a substance or a particular groups of substances. Note: The prefix 'UN' must always be used in conjunction with these numbers
UNITED NATIONS ECONOMIC COMMISSION FOR EUROPE (UN/ECE)	The UN/ECE is one of a number of Economic and Social Commissions established by the General Assembly of the United Nations. Despite its name it embraces both Europe and North America. The UN/ECE comprises twenty nine core member states, as well as any country which is a member of the United Nations and which applies under Article 11 of the United Nations constitution for delegate status. The aim is to advance the economic development of Europe and associated countries through trade facilitation and common agreements
UNITED NATIONS LAYOUT KEY (UNLK)	A standard (ISO6422) which lays down the basic principles for the design of the image area on documents for use in international trade. Synonym: Layout Key
UNITED NATIONS STANDARD MESSAGE (UNSM)	A collection of structured data that is exchanged to convey information related to a specific transaction between partners engaged in electronic data interchange. Messages are composed of logically grouped segments required for the type of message transaction covered. Note: A set of segments in the order specified in a message directory starting with the message header and ending with the message trailer (ISO9735)

USC	Unless Sooner Commenced
USER NETWORK (USENET)	A public network made up of thousands of newsgroups and organized by topic
UTILISATION RATE	The quotient of used capacity and available capacity
UU	Unless Used
UIIWCTAUTC	Unless Used In Which Case Time Actually Used To Count
VALUABLE CARGO	A consignment which contains one or more valuable articles (aircargo)
VALUATION CHARGE	Transport charges for certain goods, based on the value declared for the carriage of such goods (aircargo)
VALUATION	A clause in a marine policy that fixes the insured value
VALUE ADDED TAX (VAT)	A form of indirect sales tax paid on products and services at each stage of production or distribution, based on the value added at that stage and included in the cost to the ultimate customer
VALUE SURCHARGE	A surcharge for the carriage of cargo having a value in excess of a specified amount per kilogram (aircargo)
VANNING	See Stuffing
VAT	See Value Added Tax
VENDEE	Buyer
VENDOR	Seller
VENTILATED/COFFEE	Identical to the GP, except for the inclusion of full length ventilation galleries sited along the top and bottom side rails, and thus ideal for the carriage of coffee, as condensation is prevented from accumulating. 20' only
VERONICA	Very Easy Rodent-Oriented Netwide Index to Computerized Archives. A search tool (like archie) that searches text that appears in Gopher menus
VERY LARGE CRUDE CARRIER (VLCC)	A vessel designed for the carriage of liquid cargo in bulk with a loading capacity from 50.000 till 250.000 DWT
VESSEL	A floating structure designed for the transport of cargo and/or passengers. Synonym: Ship, Boiler, Drum
VIRAL	A self-propagating practice or pattern of Internet use that moves from person to person. Works best in consumer e-commerce because of easy adoption. Longer sales cycle for b2b e-commerce makes viral practices less important. Example: HotMail's explosive growth

VIRTUAL PRIVATE MARKET-PLACE	A private market to enable approved suppliers to bid on a large buyer's business or to enable more cost-effective transactions under negotiated terms. Can be a hosted extranet or a feature a larger Net market. For example, National Transportation Exchange sets VPMs for large shippers to schedule and obtain bids from approved carriers, in addition to NTE's main spot market. FreeMarkets sets up VPMs for large buyers to interact with their suppliers through reverse auctions
VLCC	See Very Large Crude Carrier
VOLATILITY ALLOWANCE	The largest difference in container availability taking into account past peaks in net demand after having removed the trend in container demand during the repositioning trade-off period
VOLUME	Size or measure of anything in three dimensions
VOLUME CHARGE	A charge for carriage of goods based on their volume (aircargo)
VOUCHER	A receipt, entry or other document which establish the accounts
VOYAGE	A journey by sea from one port or country to another one or, in case of a round trip, to the same port. Synonym: Trip
VOYAGE CHARTER	A contract under which the shipowner agrees to carry an agreed quantity of cargo from a specified port or ports to another port or ports for a remuneration called freight, which is calculated according to the quantity of cargo loaded, or sometimes at a lumpsum freight
VOYAGE NUMBER	Reference number assigned by the carrier or his agent to the voyage of the vessel
VPD	Vessel Pays Dues
WAITING TIME	The period of time between the moment at which one is ready for an activity to start and the moment at which this activity can actually begin. See also queue time
WAIVER CLAUSE	Clause in a marine insurance policy stating that no acts of the insurer or insured in recovering, saving or preserving the property insured, shall be considered a dismissal from or acceptance of abandonment
WAREHOUSE	A building specially designed for receipt, storage and handling of goods. Synonyms: Shed, Store
WAREHOUSE KEEPER	Party who takes responsibility for goods entered into a warehouse
WAREHOUSE RECEIPT	Receipt for products deposited in a warehouse
WAREHOUSING	Those activities of holding and handling goods in a warehouse (store)

WARSAW CONVENTION	The Convention for the Unification of Certain Rules Relating to International Carriage by Air, signed at Warsaw, 12 October 1929, or that Convention as amended by the Hague Protocol, 1955, stipulating obligations or parties and limitations and/or exonerations of carriers (aircargo)
WASTE DISPOSAL	Processing and or removal to final resting place or transfer to a place for re-use or recovering of waste
WASTE LOGISTICS	The collection of used, damaged, or outdated products and or packaging from designated users. Synonym: Reverse Distribution
WATERLINE	A line painted on a hull which shows the point to which a ship sinks when it is properly trimmed
WAY	Movement of a ship through water such as headway, sternway or leeway
WAYBILL	Non-negotiable document evidencing the contract for the transport of cargo
WCCON	Whether Customs Cleared Or Not
WEAR AND TEAR	Loss or deterioration resulting from ordinary use
WEIGHT TON	A ton of 1000 kilos
WHARF	A place for berthing vessels to facilitate loading and discharging of cargo
WHARFAGE	The fee charged for the use of a wharf for mooring, loading or discharging a vessel or for storing goods
WHO	See World Health Organization
WHOLESALE	An intermediary between manufacturers and retailers in various activities such as promotion, warehousing, and the arranging of transport and or distribution
WIBON	Whether In Berth Or Not
WIFPON	Whether In Free Pratique Or Not
WINDWARD	Toward the direction from which the wind is coming
WIPON	Whether In Port Or Not
WLTOHC	Water Line-To-Hatch Coaming
WOG	Without Guarantee

WORKFLOW MARKETPLACE	Provides project tracking or collaboration services for complex, iterative, multi-party projects in construction, syndicated bank debt, or licensed trademarks. Charge subscriptions but add transaction fees, such as Bidcom.com charging a contractor to print project blueprints. Create an information-sharing network that gives all parties an appropriate view of the project. Examples: Bidcom (construction), Hurricane (intellectual property). Also, many Net markets incorporate workflow to hold onto users. Once a Net market becomes part of everyday business processes, the switching to another Net market becomes much harder
WORK LOAD	The quantity of work ahead assigned to a certain facility such as a work station, capacity group or a department respectively staff-member
WORLD HEALTH ORGANISATION (WHO)	The global agency linked with the United Nations and cooperating with other technical agencies relating to health matters at sea and on land
WP	Weather Permitting. That time during which weather prevents working shall not count as laytime
WPD	Weather Permitting Day
WWD	Weather Working Day
WRIC	Wire Rods In Collis
WWR	When, Where Ready
WWWW	Wibon, Wccon, Wifpon, Wipon
X.25	International standard of the CCITT for packet switching
X.400	A CCITT recommendation designed to facilitate international message and information exchange between subscribers of computer based store-and-forward services and office information systems in association with public and private data networks
X.500	The CCITT now ITU recommendations (ISO9594) for the structure of directories for the maintenance of addresses used in electronic mail
XRAY	High frequency electromagnetic ray of short wave-length, capable of penetrating most solid substances
YAR	York Antwerp Rules
YARD	Fenced off, outdoor storage and repair area
YAW	To swing or steer off course, as when running with a quartering sea

YAWL	A vessel's small boat moved by one oar. Synonym: a jolly-boat. A small sailboat rigged fore-and-aft, with a short mizzenmast astern of the cockpit; distinguished from ketch
YIELD BUCKET	The remaining slot capacity for a trade/voyage in a certain port of loading after deduction of the allowance for specific contracts
YIELD MANAGEMENT	The process of maximising the contribution of every slot, vessel, trade and network. Basically it should be seen as the process of allocating the right type of capacity to the right kind of customer at the right price as to maximise revenue or yield. The concept should be used in combination with load factor management
YORK-ANTWERP RULES	See General Average Act
Z	UTC = GMT
ZODIAC	A rubber dinghy. An inflatable craft for the transport of people
ZONE	Area, belt or district extending about a certain point defined for transport and/or charge purpose
ZONE HAULAGE RATE	The rate for which the carrier will undertake the haulage of goods or containers between either the place of delivery and the carrier's appropriate terminal. Such haulage will be undertaken only subject to the terms and conditions of the tariff and of the carrier's Combined Transport Bill of Lading
ZONE IMPROVEMENT PLAN (ZIP)	System to simplify sorting and delivery of mail, consisting of a number of five digits (the so-called ZIP-code) for identification of the state, city or district, and the postal zone in the U.S.A. delivery areas

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