

■ **Preventive measures for transports to and from embargo regulated and/or sanctioned countries**

September 16, 2010

Dear Customer,

US, EU and other countries' embargo regulations and sanctions on certain countries have always been a serious and priority topic for Hapag-Lloyd. The recent tightening of sanctions especially on Iran by the US Office of Foreign Assets Control (OFAC) as well as EU authorities and fines imposed on other shipping lines, force us to extend our preventive measures in order to protect us as a carrier and you as the cargo owner/forwarder against penalties, to the best possible extent.

Therefore, and in order to be able to continue accepting shipments to/from below mentioned countries, we implement the following measures for respective shipments with immediate effect:

- The attached "Letter of Indemnity" has to be signed and returned in due time before we load your container. With this letter you confirm that the business you chose us as a partner for does not violate any relevant embargo regulations or sanctions.
- Bills of Lading consigned "To order (of shipper)" will not be accepted any longer.
- We will not accept "in transit to" remarks on Bills of Lading/Sea Waybills any longer.

At this moment the concerned countries are namely Iran, Myanmar (Burma) and North Korea. This list might be extended at any time without prior notice.

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG

The Merchant is responsible for all necessary clearances and licenses (see Clause 12 Hapag-Lloyd Bill of Lading/Sea Waybill Terms and Conditions).
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