

■ General Rate Increase – Indian Subcontinent Eastbound

March 15, 2010

Dear Customer,

Please be advised that Hapag-Lloyd will increase rates on all containerised cargoes from all of Europe consisting of North Europe, West Mediterranean, East Mediterranean and Black Sea to Indian Subcontinent by:

- **USD 125 per TEU** with effect from **April 15, 2010**

Indian Subcontinent comprises India, Pakistan, Bangladesh, Sri Lanka and the Maldives.

For further information, kindly contact your local Hapag-Lloyd sales office.

Kind regards,

Hapag-Lloyd AG