

- **General Rate Increase – North Europe to South America East Coast**

July 1, 2010

Dear Customer,

We would like to inform you that with effect from **September 1, 2010** Hapag-Lloyd will increase rates for all cargo and all container types from North Europe to South America East Coast by

- **EUR 250 per TEU**

For further information kindly contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG