

■ **General Rate Increase – Far East Westbound**

February 11, 2010

Dear Customer,

Please be advised that Hapag-Lloyd will increase rates on all containerised cargoes from East Asia (**except Japan**) to North Europe and the Mediterranean by:

- **USD 250 per TEU with effect from April 1, 2010**

East Asia comprises Japan, Republic of Korea, Taiwan, Hong Kong, China (PRC), Macao, Singapore, Malaysia, Indonesia, Thailand, Philippines, Laos, Cambodia, Vietnam, Brunei, and Russian Pacific Ports of Vladivostok and Vostochny.

For further information, kindly contact your local Hapag-Lloyd sales office.

Kind regards,

Hapag-Lloyd AG