

■ General Rate Increase Far East Westbound

December 6, 2010

Dear Customer,

Please be informed that Hapag-Lloyd will increase rates for all cargoes and all container types from East Asia (**except Japan**) to North Europe and the Mediterranean by

- **USD 250 per TEU** with effect from **January 3, 2011**

East Asia comprises Japan, Republic of Korea, Taiwan, Hong Kong, China (PRC), Macao, Singapore, Malaysia, Indonesia, Thailand, Philippines, Laos, Cambodia, Vietnam, Brunei, and Russian Pacific Ports of Vladivostok and Vostochny.

For further information, kindly contact your local Hapag-Lloyd sales office.

Kind regards,

Hapag-Lloyd AG