

■ **Implementation of a Montreal Low Water Additional
North Atlantic Trade - Westbound**

October 17, 2011

Dear Customer,

Referring to our customer letter “Montreal Low Water Pre-Advice” dated August 17, 2011 we would like to inform you that with effect from **October 27, 2011** Hapag-Lloyd will implement a Montreal Low Water Additional for all cargo moving via the port of Montreal from North Europe on the SLCS 1 and 2 services as follows:

- **USD 100 per 20' Container**
- **USD 150 per 40' Container**

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG