

■ Broader Coverage of Eastern Mediterranean

December 22, 2011

Dear Customer,

We are pleased to inform you about an improved coverage of the trade between North Europe and Eastern Mediterranean.

As from January 2012 Hapag-Lloyd will offer two services connecting main ports in North Europe with Egypt and the Levant.

The existing **Alexandria Express (ALX)** will be restructured and offer following port coverage

Rotterdam • Felixstowe • Bremerhaven • Antwerp • Alexandria • Rotterdam

With the newly introduced **East Med Express (EME)** we will supplement the existing service network between North Europe and the Mediterranean offering direct connections between

Felixstowe • Antwerp • Hamburg • Tangier • Malaga • Alexandria • Port Said •
Limassol • Beirut • Mersin • Port Said • Algeciras • Felixstowe

These services complement our North Europe – Mediterranean network consisting of

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| ■ Europe Express 1 (EE1) | North Europe – Turkey |
| ■ Europe Express 2 (EE2) | North Europe – Greece and Turkey |
| ■ Europe Australia Express (EAX) | North Europe – Italy and Egypt |
| ■ Indian Ocean Service (IOS) | North Europe – Morocco and Italy |

Further destinations can be offered through Hapag-Lloyd's Mediterranean hub ports Tangier, Cagliari and Damietta.

For further information kindly contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag- Lloyd AG