

■ General Rate Increase – Mexico to Europe / Europe to Mexico

May 10, 2011

Dear Customer,

We would like to inform you that with effect from **July 1, 2011** Hapag-Lloyd will increase rates for all cargo and all container types in the trade from and to Mexico as follows:

■ Rate Increase from Mexico (all coasts)

To	USD / 20'	USD / 40'
Europe (North Europe and the Mediterranean)	200	250

■ Rate Increase from North Europe and the Mediterranean

To	USD / 20'	USD / 40'
Mexico (all coasts)	200	250

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG