

■ **General Rate Increase –
South America East Coast to North Europe**

August 25, 2011

Dear Customer,

We would like to inform you that with effect from **October 1, 2011** Hapag-Lloyd will increase rates for all cargo and all container types from South America East Coast to North Europe by:

- **USD 150 per TEU**

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG