

■ **Bunker Charge (BUC) and Currency Adjustment Factor (CAF) application from/to North Europe**

August 31, 2010

Dear Customer,

Please be informed about the Bunker Charge (BUC), Low Sulphur Fuel Surcharge (LSF) and Currency Adjustment Factor (CAF) for North European export trades effective October 1, 2010:

From	Trade To	in USD per TEU		in EUR per TEU	
		BUC	LSF	BUC	LSF
North Europe	USA and Canada East Coast / Canada Crossborder / USA Gulf Coast	268	11	--	--
North Europe	USA, Canada and Mexico West Coast	564	11	--	--
North Europe	Mexico East Coast	423	11	--	--
North Europe	Oceania	--	--	597	8
North Europe	Mediterranean	--	--	191	8
North Europe	West Africa	--	--	371	8
North Europe	South Africa, Namibia, Mozambique	410	11	--	--
North Europe	East Asia	530	15	--	--
North Europe	Indian Subcontinent	372	12	--	--
North Europe	Middle East	408	12	--	--
North Europe	Central America, Caribbean	--	--	560	8
North Europe	South America East Coast	--	--	324	8
North Europe	South America West Coast	--	--	626	8
North Europe	North Europe IRT	--	--	68	8

From	Trade To	CAF
North Europe	East Asia & Indian Subcontinent	10.91 %
North Europe	Middle East	9.96 %
North Europe	USA & Canada	USD 80 per 20ft / USD 120 per 40ft
North Europe	Mexico	5 %

For the North European **import trades** following amounts are charged effective October 1, 2010:

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast	North Europe	268	11	--	--
USA, Canada West Coast and Mexico West Coast	North Europe	564	11	--	--
Mexico East Coast	North Europe	423	11	--	--
Oceania	North Europe	697	11	--	--
Mediterranean	North Europe	--	--	191	8
Turkey & Greece	United Kingdom	GBP 158	GBP 7	--	--
West Africa	North Europe	--	--	330	8
South Africa, Namibia, Mozambique	North Europe	410	11	--	--
East Asia	North Europe	530	15	--	--
Indian Subcontinent	North Europe	354	12	--	--
Middle East	North Europe	408	12	--	--
Central America, Caribbean	North Europe	493	11	--	--
South America East Coast	North Europe	541	11	--	--
South America West Coast	North Europe	539	11	--	--

Trade		CAF
from	to	
East Asia & Indian Subcontinent	North Europe	10.91 %
Middle East	North Europe	9.96 %
USA & Canada	North Europe	USD 80 per 20ft / USD 120 per 40ft
Mexico	North Europe	5 %
South America East Coast, Central America and Caribbean	North Europe	5 %

■ **Emergency Bunker Surcharge (EBS) application from/to North Europe**

Please be informed about the Emergency Bunker Charge (EBS) for inbound and outbound shipments from/to North Europe effective October 1, 2010:

From/to	Trade		Emergency Bunker Surcharge (EBS)
	To/From		
North Europe	East Asia, Indian Subcontinent, Middle East		USD 150 / TEU
North Europe	USA and Canada EC		USD 116 / TEU
North Europe	USA and Canada WC		USD 155 / TEU
North Europe	Mexico WC		USD 158 / TEU
North Europe	Mexico, EC		USD 137 / TEU

From	Trade		Emergency Bunker Surcharge (EBS)
	To		
North Europe	Central America, Caribbean, South America East Coast and South America West Coast		EUR 82 / TEU
Central America, Caribbean, South America East Coast and South America West Coast	North Europe		USD 120 / TEU
Mediterranean	North Europe		EUR 73 / TEU
Turkey & Greece	United Kingdom		GBP 56 / TEU

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

We will keep you closely informed about further developments.

For any further information please contact your local Hapag-Lloyd sales representatives.

Kind regards,

Hapag-Lloyd AG