

■ **Bunker Charge (BUC) and Currency Adjustment Factor (CAF) application
from/to North Europe**

August 31st, 2009

Dear Customer,

Please be informed about the Bunker Charge (BUC), Low Sulphur Fuel Surcharge (LSF) and Currency Adjustment Factor (CAF) for North European **export trades** effective October 1st, 2009:

Trade	in USD per TEU		in EUR per TEU	
	BUC	LSF	BUC	LSF
East Asia	515	13	--	--
Oceania	--	--	527	7
Indian Subcontinent	357	10	--	--
Middle East	391	13	--	--
Mediterranean	--	--	172	7
South Africa	388	10	--	--
West Africa	--	--	320	7
North Europe IRT	--	--	59	7
US, Canada and Mexico West Coast	555	9	--	--
US and Canada East Coast / Canada Crossborder / US Gulf Coast	260	9	--	--
Mexico East Coast	406	9	--	--
Caribbean	--	--	557	7
South America West Coast	--	--	621	7
South America East Coast	--	--	321	7

Trade		CAF
From	To	
North Europe	East Asia	14.55 %
North Europe	Indian Subcontinent	14.55 %
North Europe	Middle East	15.16 %
North Europe	US West and East Coast / US Gulf Canada West and East Coast / Crossborder	USD 95 per 20ft / USD 145 per 40ft
North Europe	Mexico	5 %

For the North European **import trades** following amounts are charged effective October 1st, 2009:

Trade	in USD per TEU		in EUR per TEU	
	BUC	LSF	BUC	LSF
East Asia	515	13	--	--
Oceania	675	11	--	--
Indian Subcontinent	340	10	--	--
Middle East	391	13	--	--
Mediterranean	--	--	172	7
South Africa	388	10	--	--
West Africa	--	--	285	7
North Europe IRT	--	--	59	7
US and Canada West Coast	555	9	--	--
US and Canada East Coast / Canada Crossborder / US Gulf Coast	260	9	--	--
Mexico East Coast	406	9	--	--
Mexico West Coast	555	9	--	--
Caribbean	476	9	--	--
South America West Coast	517	9	--	--
South America East Coast	525	9	--	--

Trade		CAF
from	to	
East Asia	North Europe	14.55 %
Indian Subcontinent	North Europe	14.55 %
Middle East	North Europe	15.16 %
US West and East Coast / US Gulf Canada West and East Coast / Crossborder	North Europe	USD 95 per 20ft / USD 145 per 40ft
Mexico	North Europe	5 %
South America East Coast and Caribbean	North Europe	5 %

■ **Emergency Bunker Surcharge (EBS) application**
from/to North Europe

As per separate announcements Hapag-Lloyd has introduced an Emergency Bunker Surcharge for inbound and outbound shipments from/to North Europe:

- effective October 1st, 2009:

Trade		Emergency Bunker Surcharge (EBS)
From/to	To/From	
North Europe	East Asia, Indian Subcontinent, Middle East	USD 97 / TEU
North Europe	USA, Canada and Mexico, EC	USD 102 / TEU
North Europe	USA, Canada and Mexico, WC	USD 129 / TEU

Trade		Emergency Bunker Surcharge (EBS)
From	To	
North Europe	Caribbean and South America	EUR 84 / TEU
Caribbean and South America	North Europe	USD 116 / TEU

- The Surcharge applies to ALL cargo where the BUC is included or fixed.
- The Surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff.
- The Surcharge will float as a percentage of BUC increase with monthly review, changes will be announced with requested/appropriate notice.

We will keep you closely informed about further developments and ask you to address all upcoming questions to your local Sales office.

Kind regards,

Hapag-Lloyd AG