

■ **Bunker Charge (BUC) and Currency Adjustment Factor (CAF) application
from/to North Europe**

September 29th, 2009

Dear Customer,

Please be informed about the Bunker Charge (BUC), Low Sulphur Fuel Surcharge (LSF) and Currency Adjustment Factor (CAF) for North European **export trades** effective November 1st, 2009:

Trade	in USD per TEU		in EUR per TEU	
	BUC	LSF	BUC	LSF
East Asia	487	15	--	--
Oceania	--	--	493	8
Indian Subcontinent	336	12	--	--
Middle East	369	12	--	--
Mediterranean	--	--	160	8
South Africa, Namibia, Mozambique	366	11	--	--
West Africa	--	--	298	8
North Europe IRT	--	--	55	8
USA, Canada and Mexico West Coast	529	11	--	--
USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast	247	11	--	--
Mexico East Coast	383	11	--	--
Central America, Caribbean	--	--	543	8
South America West Coast	--	--	603	8
South America East Coast	--	--	303	8

Trade		CAF
From	To	
North Europe	East Asia	15.65 %
North Europe	Indian Subcontinent	15.65 %
North Europe	Middle East	16.10 %
North Europe	USA & Canada	USD 100 per 20ft / USD 155 per 40ft
North Europe	Mexico	5 %

For the North European **import trades** following amounts are charged effective November 1st, 2009:

Trade	in USD per TEU		in EUR per TEU	
	BUC	LSF	BUC	LSF
East Asia	487	15	--	--
Oceania	640	11	--	--
Indian Subcontinent	320	12	--	--
Middle East	369	12	--	--
Mediterranean	--	--	160	8
South Africa, Namibia, Mozambique	366	11	--	--
West Africa	--	--	265	8
North Europe IRT	--	--	55	8
USA and Canada West Coast	529	11	--	--
USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast	247	11	--	--
Mexico East Coast	383	11	--	--
Mexico West Coast	529	11	--	--
Central America, Caribbean	456	11	--	--
South America West Coast	491	11	--	--
South America East Coast	499	11	--	--

Trade		CAF
from	to	
East Asia	North Europe	15.65 %
Indian Subcontinent	North Europe	15.65 %
Middle East	North Europe	16.10 %
USA & Canada	North Europe	USD 100 per 20ft / USD 155 per 40ft
Mexico	North Europe	5 %
South America East Coast, Central America and Caribbean	North Europe	5 %

■ **Emergency Bunker Surcharge (EBS) application**
from/to North Europe

As per separate announcements Hapag-Lloyd has introduced an Emergency Bunker Surcharge for inbound and outbound shipments from/to North Europe:

- effective November 1st, 2009:

Trade		Emergency Bunker Surcharge (EBS)
From/to	To/From	
North Europe	East Asia, Indian Subcontinent, Middle East	USD 92 / TEU
North Europe	USA, Canada and Mexico, EC	USD 97 / TEU
North Europe	USA, Canada and Mexico, WC	USD 123 / TEU

Trade		Emergency Bunker Surcharge (EBS)
From	To	
North Europe	Central America, Caribbean and South America	EUR 69 / TEU
Central America, Caribbean and South America	North Europe	USD 95 / TEU
Mediterranean	North Europe	EUR 40 / TEU
Turkey & Greece	United Kingdom	GBP 38 / TEU

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff
- The surcharge will float as a percentage of BUC increase with monthly review, changes will be announced with appropriate notice

We will keep you closely informed about further developments and ask you to address all upcoming questions to your local Sales office.

Kind regards,

Hapag-Lloyd AG