

■ Bunker Charge (BUC) and Currency Adjustment Factor (CAF) application from/to North Europe

January 29th, 2010

Dear Customer,

Please be informed about the Bunker Charge (BUC), Low Sulphur Fuel Surcharge (LSF) and Currency Adjustment Factor (CAF) for North European **export trades** effective March 1st, 2010:

From	Trade To	in USD per TEU		in EUR per TEU	
		BUC	LSF	BUC	LSF
North Europe	USA and Canada East Coast / Canada Crossborder / USA Gulf Coast	286	11	--	--
North Europe	USA, Canada and Mexico West Coast	608	11	--	--
North Europe	Mexico East Coast	451	11	--	--
North Europe	Oceania	--	--	594	8
North Europe	Mediterranean	--	--	185	8
North Europe	West Africa	--	--	356	8
North Europe	South Africa, Namibia, Mozambique	436	11	--	--
North Europe	East Asia	565	15	--	--
North Europe	Indian Subcontinent	398	12	--	--
North Europe	Middle East	436	12	--	--
North Europe	Central America, Caribbean	0	--	591	8
North Europe	South America East Coast	0	--	351	8
North Europe	South America West Coast	0	--	665	8
North Europe	North Europe IRT	0	--	65	8

From	Trade To	CAF
North Europe	East Asia & Indian Subcontinent	15.01 %
North Europe	Middle East	15.07 %
North Europe	USA & Canada	USD 105 per 20ft / USD 150 per 40ft
North Europe	Mexico	5 %

For the North European **import trades** following amounts are charged effective March 1st, 2010:

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast	North Europe	286	11	--	--
USA, Canada West Coast and Mexico West Coast	North Europe	608	11	--	--
Mexico East Coast	North Europe	451	11	--	--
Oceania	North Europe	769	11	--	--
Mediterranean	North Europe	--	--	185	8
Turkey & Greece	United Kingdom	GBP 165	GBP 7	--	--
West Africa	North Europe	--	--	317	8
South Africa, Namibia, Mozambique	North Europe	436	11	--	--
East Asia	North Europe	565	15	--	--
Indian Subcontinent	North Europe	379	12	--	--
Middle East	North Europe	436	12	--	--
Central America, Caribbean	North Europe	526	11	--	--
South America East Coast	North Europe	569	11	--	--
South America West Coast	North Europe	582	11	--	--

Trade		CAF
from	to	
East Asia & Indian Subcontinent	North Europe	15.01 %
Middle East	North Europe	15.07 %
USA & Canada	North Europe	USD 105 per 20ft / USD 150 per 40ft
Mexico	North Europe	5 %
South America East Coast, South America West Coast, Central America and Caribbean	North Europe	5 %

■ Emergency Bunker Surcharge (EBS) application from/to North Europe

Please be informed about the Emergency Bunker Charge (EBS) for inbound and outbound shipments from/to North Europe effective March 1st, 2010:

From/to	Trade		Emergency Bunker Surcharge (EBS)
		To/From	
North Europe		East Asia, Indian Subcontinent, Middle East	USD 145 / TEU
North Europe		USA and Canada EC	USD 134 / TEU
North Europe		USA and Canada	USD 199 / TEU
North Europe		Mexico WC	USD 202 / TEU
North Europe		Mexico, EC	USD 165 / TEU

From	Trade		Emergency Bunker Surcharge (EBS)
		To	
North Europe		Central America, Caribbean, South America East Coast and South America West Coast	EUR 115 / TEU
Central America, Caribbean, South America East Coast and South America West Coast		North Europe	USD 162 / TEU
Mediterranean		North Europe	EUR 65 / TEU
Turkey & Greece		United Kingdom	GBP 63 / TEU

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

We will keep you closely informed about further developments.
For any further information please contact your local Hapag-Lloyd sales representatives.

Kind regards,

Hapag-Lloyd AG